

HUMAN RESOURCE MANAGEMENT SERVICES STATE OF NORTH DAKOTA

Ken Purdy, Director

HCR 3003 – State Contributions for State Employee Health Insurance Premiums Health Care Reform Review Committee November 10, 2015

Ken Purdy, Director ND Human Resource Mgmt Services

The attached documents are provided based on requests from the committee for background information relating to the study of State Employee Health Insurance Premiums.

- State Employee Fact Sheet
- Turnover by Agency & Reason
- Estimated Retirement Eligible by Agency
- Temporary Employees & Health Insurance
- State Employee Compensation Study (Benefits References Hi-Lited)
 - p6 Interview Findings
 - p 19 Component Analysis Fringe Benefits
 - p 20 Market Comparison Summary Fringe Benefits
 - p 29 Summary of Analysis Fringe Benefits
 - p 34 Recommendations Fringe Benefits
 - p 48-54 Benefits Report

NORTH STATE EMPLOYEE PAKOTA FACT SHEET

Classified employees under **HRMS** (ND's civil service) are covered by administrative rules adopted by **HRMS**. The rules guide equitable pay, open competitive selection, and protection from arbitrary personnel actions and are designed to provide consistent employment conditions.

Unclassified employees do NOT have employment rights under HRMS. The terms and conditions of employment vary by agency, category of employee, or by individual employee.

Employees under the University System are covered by and subject to the policies adopted by the State Board of Higher Education.

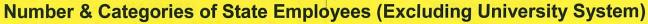
Classified Employee	# of	how sees
Salary Distribution	Employees	Percent
\$ 20,000 to \$ 30,000	368	5.1%
\$ 30,000 to \$ 40,000	1,379	19.0%
\$ 40,000 to \$ 50,000	1,814	25.0%
\$ 50,000 to \$ 60,000	1,501	20.7%
\$ 60,000 to \$ 70,000	1,031	14.2%
\$ 70,000 to \$ 80,000	566	7.8%
\$ 80,000 to \$ 90,000	280	3.9%
\$ 90,000 to \$100,000	180	2.5%
\$100,000 to \$110,000	80	1.1%
\$110,000 to \$120,000	28	0.4%
\$120,000 to \$130,000	20	0.3%
\$130,000 to \$140,000	3	0.0%
\$140,000 to \$150,000	3	0.0%
	7,253	

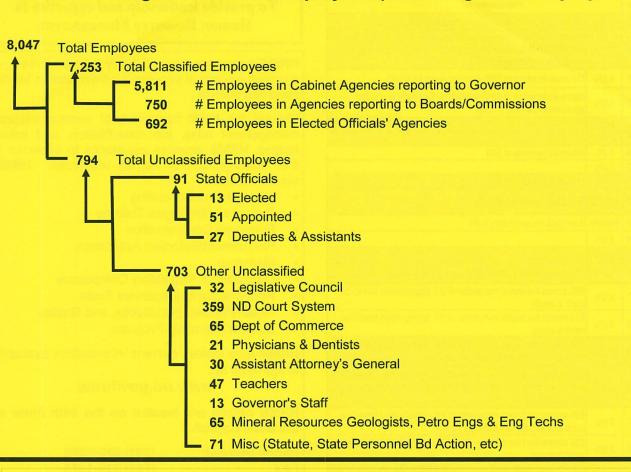
In the general population of North Dakota

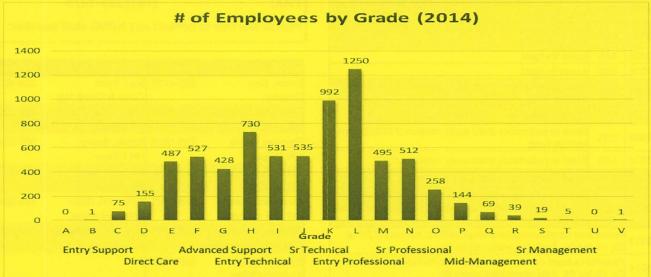
- 90.9% of workers have completed high school
- 27.2% have bachelor's degrees or beyond

In the Classified Workforce of state government

- 99% have completed high school
- 86% have formal education beyond high school
- 56% have a bachelor's degree or beyond







Year		Parameters
	0.00/	учения при при при принце, вид при принце
1983	2.0%	Retirement Contribution in lieu of salary increase
1984	2.0%	Retirement Contribution in lieu of salary increase; in May 1984, \$60/Mo increase allowed by Governor within available agency funds (not appropriated)
1985	5.5%	Minimum increase of \$50; increase given on 4/1/85
1986	4.0%	Minimum increase of \$50; deferred for Governor controlled agencies to January 1, 1987
1987	0.0%	
1988	0.0%	
1989	7.1%	Minimum increase of \$50
1990	0.0%	
1991	4.0%	Minimum increase of \$50
1992		Averaged approximately 2%
1993	\$60/Mo	Averaged approximately 3.2%
1994	3.0%	
1995	2.0%	
1996	3.0%	2% across the board; 1% for performance & equity
1997	3.0%	\$30 across the board; remainder of 3% appropriation based on merit & equity
1998	3.0%	\$30 across the board; remainder of 3% appropriation based on merit & equity
1999	2.0%	\$35 across the board; remainder of 2% appropriation based on merit & equity (\$5.4 mill Mkt/Eqty Fund)
2000	2.0%	\$35 across the board; remainder of 2% appropriation based on merit & equity (additional 1% allowed with funding from existing appropriations)
2001	3.0%	\$35 across the board; remainder of 3% appropriation based on merit & equity (\$5 mill Mkt/Eqty Fund)
2002	2.0%	\$35 across the board; remainder of 2% appropriation based on merit & equity
2003	0.0%	Up to 1% available based on Pooled Vacancy Savings; Exec Branch 0%
2004	0.0%	Up to 2% available based on Pooled Vacancy Savings; Exec Branch 0%
2005	4.0%	Across the board
2006	4.0%	Across the board
2007	4.0%	Based on performance and/or equity; minimum of \$75 (\$10 mil Mkt/Eqty Fund)
2008	4.0%	Based on performance and/or equity; minimum of \$75
2009	5.0%	Based on performance and/or equity; minimum of \$100 (\$23 m Mkt/Eqty Fund)
2010	5.0%	Based on performance and/or equity; minimum of \$100
2011	3.0%	Based on performance and equity; minimum of 1.0%
2012	3.0%	Implemented recommendations from the 2009-11 leg study of emp compensation; new job evaluations, grade structure, mark based ranges
2013		ance based increases of 3-5% plus Mkt Pol increases of 2% 1st 2nd Qtl. Total appropriation approx 5%
2014	Performa	ance based increases of 2-4% plus Mkt Pol increases of 2% 1st and Qtl. Total appropriation approx 4%

HRMS Mission To provide leadership and expertise in Human Resource Management

HRMS's primary responsibility is to provide "... a unified system of personnel administration for the classified service ..."

Beyond the **basic** framework of human resource management rules, job classification, and salary ranges; **HRMS** provides assistance to agencies in their management of human resources. **HRMS** services include:

- Management Consulting
- Supervisor/Employee Training
- Employee Compensation
- Recruitment/Selection Assistance
- Mediation
- Legislative & Regulatory Compliance
- Performance Management Tools
- Model Policies, Handbooks, and Guides
- Student Internship Program

HRMS also makes current information available to agencies at:

www.nd.gov/hrms

HRMS offices are located on the 14th Floor of the State Capitol.

Phone Number: (701) 328-3290 FAX: (701) 328-1475

Please feel free to contact any HRMS staff member:

Name	Phone	Name	Phone
Purdy, Ken Director	328-4735	Hart, Lynn Class & Comp Mgr	328-4739
Dammen, Barbara HR Officer	328-3374	Engelhardt, Travis HR Officer	328-3357
Ramsey, Laura HR Officer	328-1606	Sicble, Becky HR Officer	328-3299
Schmidt, Leanne HR Officer	328-4738	Wassim, Kim HR Officer	328-4737
Cvancara, Justin HR Bus Analyst	328-3363	Schorsch, Darin HR Bus Analyst	328-3347
Schwan, Gerard Training & Dev Admir	328-1638 1	Vosberg, Maureen Admin Assistant	328-3293
Bartell, Tricia Training Officer	328-1632		



STATE EMPLOYEE

December 2014

FACT SHEET

This fact sheet is prepared by **Human Resource Management Services (HRMS)** to provide a snapshot of state employment. Data are from a variety of sources, and are an accurate, overall reflection of state employment as of December 2014.

The 7,253 state employees in positions classified by **HRMS** are employed in over 50 separate state agencies. 89% of classified employees work in 16 agencies with over 100 employees. The remaining employees work in agencies ranging from 1 to 90 employees.

Agencies > 100	# Classified
Employees	Employees
Dept of Human Services	2118
Dept of Transportation	1038
Dept of Cor & Rehab	774
Health Dept	338
Information Tech Dept	325
Workforce Safety & Ins	244
Job Service ND	217
Highway Patrol	199
Adj Gen/Nat'l Guard	181
Attorney General	174
Dept of Public Instr	172
Game & Fish	153
Bank of ND	149
Veterans Home	138
Tax Dept	125
Office of Mgmt & Budget	123

	Average Classified State Employee									
91/4/4	Years of Age	Years of Service	Annual Salary	Actual Increase	Appropriated	Compa Ratio	Notes			
Aug 2001	44.8	12.5	31,467	4.9%	3.0%	0.96	(1)			
Dec 2002	45.4	12.6	32,262	2.5%	2.0%	0.96				
Dec 2003	45.7	13.2	32,627	1.1%	0.0%	0.96				
Dec 2004	45.9	13.2	32,604	0.0%	0.0%	0.96				
Dec 2005	46.1	13.6	34,158	4.8%	4.0%	0.96	(2)			
Dec 2006	46.2	13.4	35,640	4.3%	4.0%	0.96				
Dec 2007	46.2	13.2	37,834	6.2%	4.0%	0.95	(3)			
Dec 2008	46.4	13.2	39,622	4.7%	4.0%	0.96				
Dec 2009	46.6	13.4	42,382	6.9%	5.0%	0.96	(4)			
Dec 2010	46.6	13.2	44,698	5.5%	5.0%	0.96				
Dec 2011	46.5	13.2	46,057	3.0%	3.0%	0.96				
Dec 2012	46.4	13.1	48,554	5.4%	3.0%	0.92	(5)			
Dec 2013	46.3	13.0	50,942	4.9%	(6)	0.93				
Dec 2014	46.3	12.9	53,297	4.6%	(7)	0.94				

- 1) Included 1999 & 2001 Market/Equity Funds (\$5.4 & \$5.0 mill respectively)
- 2) Leg approp included \$1.5 mill for DOCR & \$413,000 for Hwy Patrol
- 3) Included Market/Equity Fund (\$10 mill)
- 4) Included Market/Equity Fund (\$23 mill)
- 5) July 1, 2012 implementation of employee compensation study, agencies ensured all employees met the new salary range minimums
- 7) July 1, 2014 performance based increases of 2-4% plus Mkt Pol increases of 2% 1st Qtl, 1% 2nd Qtl. Total appropriation approx 4%

Turnover by Agency & Reason - 2014 -- 2015

	2014 Projected 2015 (Jan-Sept) Summary											,										
				Involuntary	Retirement	Resignation	100	# 01	Actual#			Retirement	Resignation	100	s/				Involuntary	Retirement	Resignation	18
	# Classified	# Separ-		nvolur	Retirer	esign	Health/No Reason	# Classified Employees	Separ- ations to	Annualized	Involur	Retiren	esign	Health/No Reac	/	# Classified		-	Nolur	Retiren	esion	Health/No Rear
Agency 10800 Secy of St	Employees 27	ations 1	Rate ** 3.7%		1		-7	(Sept 1, 2015) 30	date 6	Rate ** 26.7%		3	3		Year 2007	Employees 6,550	ations 602	9.2%	71	148	369	1
11000 OMB	120.4	7			5	-		114	8	-		3	5	000	2008	6,846	627	9.2%	77	131	401	1
11200 ITD	327.5	20		1	2	17		322	21	Commission Commission	1	6	13	1	2009	7,044	573	8.1%	81	156	320	
11700 Auditor	49.8		12.0%	270	1	5		51	3	and the state of		3	10		2010	7,064	564	8.0%	61	173	311	
12000 Treasurer	4.5	0	-					5	0						2011	7,076	654	9.2%	75	229	339	
12500 Atty Gen	175.3	12	and the same		7	5		190	10	ALCOHOLD STATE OF THE PARTY.	1	1	8	700	2012	7,118		10.4%	82	214	426	
2700 Tax Dept	123.4	10			4	6		122	13		2	8	3		2012	7,110		10.4%	68	189	470	
4000 OAH	2.9	0		SUCCES.	1			4	0		2		3	100	2013	7,163		11.1%	83	209	493	= 72
8800 Ind Defense	30.3	a appear to	16.5%			5		35	9		0.0352		9		2014	7,103		12.5%	112	277	503	
9000 RIO	14.1		14.2%		1	CONTRACTOR OF THE PARTY OF	ROW IN	15	1	CONTRACTOR OF THE PARTY OF			1			1000		12.576	112	211	303	_
9200 NDPERS	32.1	0						31				2			rigioni	ed based on Jan	-Зері					
	CONTRACTOR OF THE PARTY OF THE	Name and Publisher	STATE OF THE PARTY	4	2	0	1	unweight same	3			3	-				To	urnove	r Rate			
0100 DPI	89.3		13.4%	1	1	8		87	8			2	5	1	13.0%							
2600 Land Dept	26.4	2			1	Security of		28	2	CONTRACTOR OF THE PARTY OF	1	10000		805130								
25000 St Library	29.2		13.7%	1000		4	SERVE SE	29	3			1	2	1850	12.0%							
25200 Sch Deaf	33.5	Name of the last o	20.9%	1	2	and the same		34	4				4		11.0%							5
5300 Blind Svcs	18.3	100000000000000000000000000000000000000	10.9%			2		18	1			1								1 -		
7000 CTE	23.6		25.4%	1	3	-		25	1	NAME OF TAXABLE PARTY.		1			10.0%							
0100 Health Dept	333.3	27		2	3	22		347	28		3	11	13	1	9.0%				m-1			-11
0500 Tobacco Prev	4.1	0	minutes and					6	0	F1 12 150 White				255500	3.0%							
1300 Vets Home	136.9		13.9%	5	4	10		141	13		4	2	7		8.0%							
1600 Indian Affairs	3.8	0	0.0%	SERVICE STATE			000000000000000000000000000000000000000	4	0	NAME OF TAXABLE PARTY.					7.0%						P	rojecte
2100 Vets Affairs	6.8	0	0.0%					7	2	38.1%			2			2007 2008	2009	2010 20	011 2013	2013	2014	2015*
2500 DHS	2095.2	293	14.0%	30	81	179	3	2099	256	16.3%	43	76	134	3								
6000 P & A	26.8	1	3.7%			1		27	1	4.9%			1									
8000 Job Svc	224	24	10.7%	1	7	16		208	19	12.2%	1	11	7	and the latest same		Se	paratio	ns by	Reason	Group	1	
0100 Insurance	33.6	4	11.9%	1		3		35	2	7.6%	1	1			100%	-				1 -		
0500 Mineral Rscs	20.3	2	9.9%	- 1		1		24	0	0.0%					90%							
0600 Labor Dept	11.3	4	35.4%			4		13	3	30.8%	1		2		80%				1			
0800 PSC	38.1	4	10.5%		- :	4		41	2	6.5%	1		1		70%					H		
1200 Aeronautics	3.9	1	25.6%			. 1		5	0	0.0%					50%					H	- 0	
1300 Fin Inst	25.2	1	4.0%	1	1			25	4	21.3%			4		40%							
1400 Securities	8	0	0.0%					8	0	0.0%		NE S			30%							
7100 BND	148.5	16	10.8%	3	1	12		146	10	9.1%	1	5	4		20%							- 8
8500 WSI	244	14	5.7%		1	13		256	16	8.3%	1	4	10	1	10%							
0400 Hwy Patrol	199.3	19	9.5%	1	11	7		203	14	9.2%	1	4	9		2	007 2008		2010 20				2015*
3000 DOCR	773.3	132	17.1%	20	13	98	1	779	111	19.0%	18	18	75		L	■ Involunta	ry Retire	ment = F	esignation	# Health/N	o Reason	
4000 Adj Gen	176.9	21	11.9%		4	16	1	189	13	9.2%	-	3	9	1		Retire	ements	- Jani	uary - S	Septer	nber 20	015
0200 Agric Dept	68.4	3	4.4%		1	2		66	9	18.2%		3	6				Januar			23		
1600 Seed Dept	23.5	0	0.0%					25	1	5.3%			1				Februa	iry		12		
6500 St Fair	22	7	31.8%	100		7		22	4	24.2%			4				March			23		
0100 Historical	69	4	5.8%	1	2	1		74	4	7.2%	1	1	2				April			79		
0900 Arts Council	4	0	0.0%					4	0	0.0%			5,3				May			16		7
2000 Game & Fish	155.7	6		1	4	1		160	6			5	1	NAME OF TAXABLE			June			19		
5000 Parks & Rec	53.2		15.0%	3	OF SHAPE	3		54	2	West Control		1	1				July			18		
7000 Water Comm	86.4	4	4.6%	1000	3	1		89	4		1	2	1	SEASON .			August			12		
80100 DOT	1,040	83	- CONTRACTOR OF CO.	9	-		2	1,042	60	SAME SAME SAME	2	31	27				Septen			9		_
Overall	7,163		11.1%		209		-	7,239	THE RESERVE TO SERVE THE PARTY OF THE PARTY													

^{*} DOCR also tracks turnover in a 'pool' of temp positions used for Correctional Officer Recruiting.

** Agencies may individually report slightly different rates if they consider employees transferring to other agencies.

Estimated Retirement Eligible

	September 2015
Agency # Employees	Retirement Eligible %
10800 Secretary of State 30	1 3.3%
11000 Office of Mgmt & Budget 114	12 10.5%
11200 Information Technology Dept 322	22 6.8%
11700 State Auditor 51	3 5.9%
12000 State Treasurer 5	0 0.0%
12500 Attorney General 190	12 6.3%
12700 State Tax Commissioner 122	28 23.0%
14000 Office of Admin Hearings 4	0 0.0%
18800 Legal Counsel for Indigents 35	0 0.0%
19000 State Retir & Invest Office 15	2 13.3%
19200 Public Employees Retire System 31	4 12.9%
20100 Public Instruction 87	12 13.8%
22600 ND Department of Trust Lands 28	4 14.3%
25000 State Library 29	2 6.9%
25200 School for the Deaf 34	4 11.8%
25300 School for the Blind 18	1 5.6%
27000 Career and Technical Education 25	4 16.0%
30100 ND Department of Health 347	54 15.6%
30500 Tobacco Prev/Control Committee 6	1 16.7%
31300 Veterans' Home 141	5 3.5%
31600 Indian Affairs Commission 4	0 0.0%
32100 Veterans Affair Department 7	1 14.3%
32500 Human Services 2,099	249 11.9%
36000 Protection and Advocacy 27	8 29.6%
38000 Job Service 208	47 22.6%
40100 Insurance Department 35	4 11.4%
40500 Industrial Commission 24	4 16.7%
40600 Labor Commissioner 13	1 7.7%
40800 Public Service Commission 41	11 26.8%
41200 Aeronautics Commission 5	1 20.0%
41300 Dept of Financial Institutions 25	2 8.0%
41400 Securities Commissioner 8	1 12.5%
47100 Bank of North Dakota 146	12 8.2%
47200 Public Finance Authority 1	0 0.0%
48500 Workforce Safety & Insurance 256	11 4.3%
50400 Highway Patrol 203	10 4.9%
53000 Corrections & Rehab 779	49 6.3%
54000 Adjutant General 189	14 7.4%
60200 Department of Agriculture 66	2 3.0%
60700 Milk Marketing Board 2	1 50.0%
61100 ND Soybean Council 4	0 0.0%
61400 Corn Council 2	0 0.0%
61600 Seed Department 25	2 8.0%
62400 Beef Commission 1	0 0.0%
62500 State Wheat Commission 3	0 0.0%
66500 State Fair Association 22	0 0.0%
67000 ND Horse Racing Commission 1	0 0.0%
70100 Historical Society 74	5 6.8%
70900 Council on the Arts 4	0 0.0%
72000 Game and Fish Department 160	20 12.5%
75000 ND Parks & Recreation Dept 54	8 14.8%
77000 Water Commission 89	15 16.9%
80100 Department of Transportation 1,042	161 15.5%
Grand Total 7,253	810 11.2%
· · · · · · · · · · · · · · · · · · ·	

Temporary State Employees & Health Insurance Coverage

October 2014 – September 2015

During the 12 months cited above, the OMB payroll system identified:

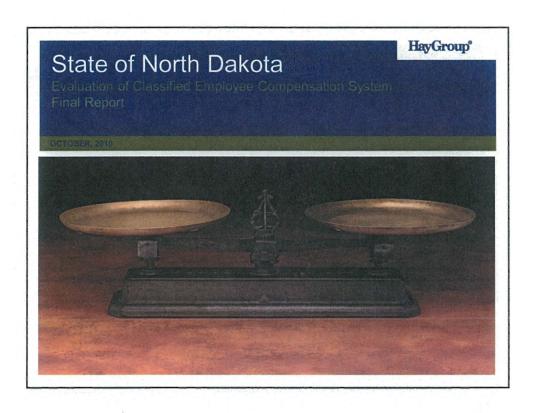
- 1,873 Temporary employees without PERS Group Health Insurance
 - 1,773 Temp employees worked less than ¾ time (1,560 hrs) so are not mandated to be provided an insurance contribution
 - 100 Temp employees are eligible for a contribution but do not carry state health insurance

Those Temp employees eligible but not participating in the PERS Health Plan may be because they have other coverage available. Confirming the specific reason(s) would require a case-by-case review for each employee.

Following is some detail providing further context regarding Temporary employment and the hours worked. Of the 1,773 employees who worked less than ¾ time:

- 1,641 worked less than 50% time
- 1,257 worked less than 25% time
- 766 worked less than 10% time

The majority of temporary employees in state government work either seasonally (3-5 summer months) which is less than ¾ time or they work sporadically to fill in for absent workers or shifts that are short of required coverage.



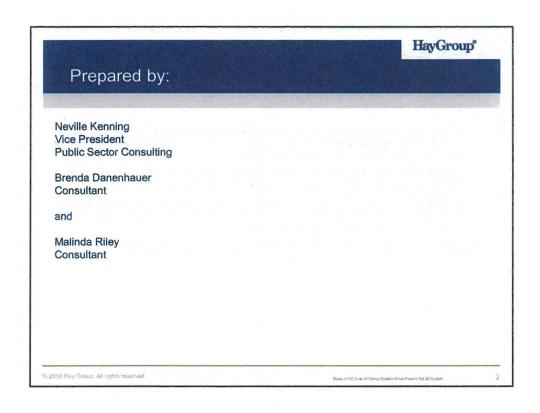


Table of Contents

- Introduction
- Project Objectives
- Executive Summary
- Steps Undertaken
- Key Interview Findings
- Component Analysis
- Summary of Analyses
- Recommendations
- Appendices

2010 Hay Group. All rights received

late of NO Evel of Comp System Final Report Oct 2010 ppr

HayGroup[®]

Introduction

- In February 2010, the Government Services Committee (GSC) of the Legislature of the State of North Dakota contracted with Hay Group to conduct an audit of 10 components of the Classified Employee Compensation plan
- In August 2010, Hay Group presented to the GSC a report setting out the project steps, analysis and findings from an evaluation of the 10 components
- In September 2010, Hay Group presented to the GSC recommendations as a result of this evaluation, guidance on how to implement the recommendations and the benefits to be achieved by actioning the recommendations
- In accordance with the contract between the State and Hay Group, the purpose of this
 report is to provide a final report on the project that has been undertaken

© 2010 Hay Group: All rights reserved

State of ND Evel of Comp System Final Freport Out 2010 ppts

Project Objectives

The primary objective of this project was to evaluate the following 10 specific areas of the Classified Employee compensation system:

- A State compensation philosophy statement
- Methods of classification
- Salary inequities
- Methods used to set pay grade minimums, maximums, and midpoints
- Appropriate market comparisons
- Fringe benefits
- Methods of developing and sustaining a consistent long-term salary increase administration policy for state government
- Recruitment and retention tools

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Oct 2010 pct

5

HayGroup®

Project Objectives (cont'd)

The primary objective of this project was to evaluate the following 10 specific areas of the Classified Employee compensation system (cont'd):

- The budget appropriation process for providing funds to agencies to administer the State's salary increase policy
- The appropriate use of funding available within agency budgets from accumulated savings resulting from vacant positions and employee turnover. Focus is only on Salary Savings during the year

© 2010 Hay Group. All rights reserved

Stale of NO Eval of Comp System Final Report Out 2010 puts

Executive Summary

- This report provides a detailed analysis of the 10 components, a summary of the analysis and recommendations for actions to be taken to enhance the existing Classified Employee Compensation plan
- The analysis shows that, in the opinion of Hay Group, the plan is not broken and the recommendations for enhancement can be done within the current plan
- The current plan has an appropriate mix of centralized policy setting by HRMS and decentralized implementation within the Agencies
- However, one significant action that needs to be taken is the development and adoption of a Compensation Philosophy. This will set the framework within which other recommended actions should be taken and the development and adoption of such a statement should be treated as a priority
- In addition, this will enable the issue of the appropriate definition of the market to be addressed
- Hay Group strongly recommends that the recommendations made in this report be actioned between now and the start of the next fiscal year, rather than waiting until the July 2013 biennium. As requested by the GSC, Hay Group will provide in a separate document a proposal for implementation of the recommendations

© 2010 Hay Group, All rights reserved

tate of NO Evet of Comp System Final Report Oct 2010 pop

HayGroup*

Executive Summary (cont'd)

Hay Group places on record our recognition of the support and cooperation that we
have received from Legislative Council staff and the staff of HRMS. Such support has
enabled Hay Group to conduct and complete this project within the timetable set by the
GSC

© 2010 Hay Group All rights reserved

State of NO Eval of Comp System Final Report Out 2010 and

_

Steps Undertaken

The following steps have been undertaken since the project commenced in March 2010:

- Meeting with the GSC for definition and clarification of what was to be studied in the 10 areas identified by the GSC
- Meeting with Legislative Council Staff for project planning
- Meeting with HRMS staff for identification of data needed and for gaining understanding of the current Classified Employee compensation plan
- Interviews with a cross section of Agency leadership for purposes of gaining an understanding of "what's working; what's not" in the design, implementation and administration of the Classified Employee compensation plan
- Extensive analysis in each of the 10 areas identified

© 2010 Hay Group, All rights reserved

State of NO Eval of Comp System Final Report Cot 2010 pure

9

HayGroup°

Steps Undertaken (cont'd)

The following steps have been undertaken since the project commenced in March 2010 (cont'd):

- Preparation of a preliminary report
- Present analysis and preliminary findings to the GSC in August 2010
- Development of the recommended changes/enhancements to the system and the outcomes that should be expected from these changes
- Presentation to the GSC in September 2010
- Preparation of this Final Report

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Risport Out 2010 ppts

Key Interview Findings

At the meeting of the GSC held on April 22, 2010, Hay Group provided a copy of the Interview Guide. The focus of the interviews was to gain an understanding of each of the 10 components of the plan from a "user" perspective

A summary of the key strengths/issues/challenges from the interviews held with Agency leadership is as follows:

- The areas identified by the legislative committee to be reviewed were validated in our interviews as key focus areas for the compensation program
- The decentralization of compensation provides significant flexibility to agency leaders...when funds are available to allow for equity adjustments, respond to market pressures, and recognize performance
- The reclassification process, in general, is perceived to be long, rigid, and too literal
- It appears that the primary market used to set the salary ranges is not the market from which most of the agencies attract from and lose employees. A number of agencies attract from and lose to local private industries and public entities

2010 Hay Group. All rights reserved

State of NO Evel of Comp System Final Report Oct 2010 ppr

11

HayGroup°

Key Interview Findings (cont'd)

- The benefits package is perceived to be the primary recruitment and retention tool. The benefit package is seen to be competitive with any market (state/local/government/private). The retirement program, in particular, is viewed as a strong benefit
- While benefits are used for recruitment and retention, the general consensus is that employees don't understand all the benefits available to them and don't understand the value of those benefits
- There is general concern that if any changes are made to the benefits package, the State will have even more of a difficult time attracting and retaining employees
- Currently, most agencies strive to recruit the best and most qualified however due to
 the salary levels, recruiting and retaining the most qualified is difficult. If Agencies are
 able to recruit qualified employees, they are trained and a lot is invested in their abilities
 only then to lose them later for better pay
- Agencies seem to be focused on internal equity by recognizing employee performance and distributing dollars accordingly

© 2010 Hay Group. All rights reserved

State of NO Eyel of Comp System Final Report Opt 2016 path.

Key Interview Findings (cont'd)

- Equity pools are a key mechanism for moving employees through the ranges or at least maintain their same compa-ratio as the ranges move – this is also an issue, salary increases have not kept pace with market movement
- Agencies use the salary increase budget to recognize and distinguish performance among employees, however, the equity pools look at compa-ratio resulting in an "undoing" of the work performed to distinguish performance
- Monies for salary increases is highly unpredictable "riding the wave of the economy," making it difficult for agency leadership to attract, motivate, and retain employees
- Agencies with federal/special funds are perceived to be in a better position to complete against general fund agencies for talent. This is seen as causing inequity across the agencies, with varying pay for the same level of work
- The ranges appear to be irrelevant as most of the employees are below the midpoint (perception by agencies). 95% of the average of the market is one issue but the bigger issue is being able to pay employees for the work being performed (only half of the range is being utilized – however, midpoint is supposed to represent the going rate for competent work)

© 2010 Hay Group. All rights reserved

State of ND Ever of Gomp System Final Report Got 2010 pp

13

HayGroup°

Key Interview Findings (cont'd)

From a first glance perspective there appears to be significant compression of jobs with a relatively small number of grades being utilized for the majority of positions, though this requires further analysis. If this is true it is likely that differences in jobs are not being recognized and there is limited career progression. Most agencies felt strongly that positions in the same grade are not similar in the level of knowledge and complexity

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report, Oct 2010 page

1.6

HayGroup[®]

What are they?

- This section of the report sets out detailed analysis of the 10 components of Classified Employee Compensation plan covered by the scope of the project. It is set out as follows:
 - · Description of the Component
 - What Was Analyzed
 - · What Was Found

© 2010 Hay Group. All rights reserved

State of NO Evel of Comp System Feral Report Oct 2010 po

15

Component Analysis Compensation Philosophy

HayGroup[®]

Description of Component

- A compensation philosophy statement is intended to provide a foundation for the design and administration of compensation plans
 - It defines what you pay for and why
 - Written in general terms in order to provide a lasting basis for future compensation design and administration decisions

What Was Analyzed

- Review of current compensation philosophy documentation
- The extent to which a compensation philosophy exists and if one does, the extent to which it contains component statements typically found in a compensation philosophy

to 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Oct 2010 page

HayGroup°

Compensation Philosophy

What Was Found

- Chapter 54-44.3 of North Dakota Code is the law that sets out the purpose of HRMS and its roles and responsibilities
- Within that, 54-44-3.01.1 makes a statement about compensation relationships Policy
- Chapter 54 also sets out the roles and responsibilities of the State Employee Compensation Commission
- However, Hay Group did not find a section of Code that clearly sets out a Compensation Philosophy
- A Compensation Philosophy should provide the basis upon which all decisions regarding compensation should be made
 - Put simply, the analysis of the areas that are covered by the scope of this project should have been reviewed within the context of a Compensation Philosophy statement

© 2010 Hay Group. All rights reserved

date of MD Evel of Corns System Final Report Oct 2010 pote

17

Component Analysis

HayGroup*

Compensation Philosophy

- The key components of a Compensation Philosophy statement typically include:
 - An umbrella statement that links the compensation to the State's Mission, Vision, Values and its human resources objectives
 - Definition of the market
 - Definition of compensation
 - Definition of how pay ranges will be established
 - Definition of how pay will move
 - Definition of roles and accountabilities
 - Definition of what will be stated in code, policy, procedure, etc

to 2010 Hay Group. All rights reserved

State of NO Evel of Comp Eystern Final Floors, Oct 2010 puts

Component Analysis Methods of Classification

HayGroup[®]

Description of Component

- Methods used to develop and determine classifications
 - Extent to which current job documentation accurately and succinctly describes current job content
 - Methods and processes by which position classifications decisions are made
 - Extent to which employees are appropriately classified

What Was Analyzed

- Overall Classification Process
- Process Duration
- Process Participant Constituency and Delineation of Responsibilities
- Position Information Questionnaire
- Classification Specifications
- Leveling Decisions
- Classification Schema

© 2010 Hay Group. All rights reserved

was of NG Evel of Gorno System Final Report Oct 2010 pct

19

Component Analysis Methods of Classification

HayGroup[®]

What Was Found

- Hay Group created a flow chart of the State's classification/reclassification process as set out on page 73 in the Appendices. The following observations can be made:
 - There are some potential "extra" steps in the flow of the process that could be modified or eliminated
 - The "type" of forms used to collect job content information are typical and consistent with sound practice
 - However, the forms themselves require improvement
 - Some of the methods used to assess job content and make classification/ reclassifications decisions are consistent with best practice while other methods (that are more heavily utilized) are not consistent with sound practice
- There are improvements that can be made to the classification/reclassification steps and decision points in the process
 - However, while improvements can be made, HRMS must also begin to understand and dispel negative perceptions associated with the classification process

© 2010 Hay Group. All rights reserved

State of NO Ever of Comp Eyelers Fine Report Out 2010 apro-

HayGroup°

Methods of Classification

· Key Perception: Process Is Too Long

- Based on the guidelines: the total time for an employee from when they submit a
 request to the time they receive a decision is up to 120 days (60 days from the time
 HRMS received the request). The total time for reconsideration of a classification
 allocation is up to 60 days and the total time for a final appeal decision will vary
- The table below displays the results of actual timeframes (analysis is based on approximately 2,783 requests; 77 reconsiderations; and 25 appeals that were received from July 1, 2007 to March 3, 2010)

# of Days From HRMS	% of Decisions Achieved							
Receipt to Decision	Request	Reconsideration	Appeal					
10 Days or Less	49%	0%	0%					
Add'i 20 Days	17%	0%	64%					
Add'i 30 Days	21%	9%	0%					
Add'i 30 Days	7%	13%	8%					
Add'i 30 Days	3%	9%	28%					
121 Days or More	3%	69%	0%					

 HRMS is, for the most part, following the guidelines it has set for requests but not for reconsiderations. This suggests that the reconsideration process is an area for improvement

© 2010 Hay Group. All rights reserved

State of NO Evel of Comp System Final Report Cor 2010 puts

24

Component Analysis Methods of Classification

HayGroup[®]

Key Perception: Classification/Reclassification Decisions Are Rigid and Suspect

- Hay Group conducted a small sample review of classification requests and found that overall, despite the perception, the classification decisions were appropriate
- Hay Group also found that the following practices may be contributing to the perception:
 - Internal comparisons are made to other positions within the same work area and to similar positions across state agencies to support a classification decision. While internal comparisons is a best practice, comparing individual positions within a classification opens up the door to more subjectivity and goes against the concept of a "classification"
 - It appears that both through the sample review and the agency interviews, HRMS utilizes whole job comparisons as the primary basis for a classification decision rather than the job evaluation methodology. Whole classification comparisons tend to lead to perceptions that the system is flawed and is based on subjectivity
 - Providing explanations based on job content differences using the concepts from the job evaluation methodology brings the focus back to the position under review rather than "my job is bigger than that job"

© 2010 Hay Group All rights reserved

State of NO Evel of Comp System Final Franch Oct 2010 sptr.

Component Analysis Methods of Classification

HayGroup°

Key Perception: Ranking of Classifications Is Not Appropriate

- Trend analysis of the number of classification requests, reconsiderations, and appeals suggests that there is significant pressure placed on the classification system
 - When there is significant pressure, it is difficult to maintain the integrity of the process resulting in internal equity issues (i.e., classifications with significant differences in job content are leveled similarly and therefore placed in the same grade)
- A Classification Schema and an Employee Per Grade Chart as set out on page 74 in the Appendices were created to test our assumptions from the trends;
 - Out of a 20 Grade Structure, only 14 grades are primarily in use
 - Some of the more heavily populated job families tend to have the majority of their positions within a cluster of 4-5 grades
 - The more heavily populated grades consist of entry to mid level professional positions (Grades 10-12)
 - There appears to be compression moving from individual contributor jobs to management jobs

© 2010 Hay Group. All rights reserved

tate of NO Evel of Comp System Final Report Oct 2010 pcs

23

Component Analysis

HayGroup*

Description of Component

- Methods to minimize salary inequities both within an agency and within state government
 - Extent to which there is an objective, fair, and defensible means by which to measure and differentiate job content
 - Extent to which pay is aligned internally as based on the job evaluation methodology
 - The amount of horizontal and/or vertical dispersion from an appropriate internal alignment of positions that exists within agencies and between agencies

What Was Analyzed

- Current Leveling Method
- Job Evaluation and Job Ranking
- Internal Equity

© 2010 Hay Group. All rights reserved

State of NO Evel of Comp System Final Report Out 2010 pyth

HayGroup*

Salary Inequities

What Was Found

Current Leveling Method

- This State utilizes a point factor method to evaluate and level classifications. This
 method focuses on three main factors: Knowledge & Skill, Complexity, and
 Accountability
 - According to the ND Class Evaluation System Manual, this method was developed by the HRMS Division in 1982. However, after review, Hay Group has determined that this system is actually a modified copy of the Hay Group Guide Chart-Profile Method of Job Evaluation in which Hay Group reserves all rights
- Despite the "unauthorized" use of the Hay Group Profile Method, the use of this
 methodology is a strength of the State's classification process
 - Hay Group Profile Method is still the most rigorous and time-tested methodology available for the purpose of understanding, comparing and sizing job content and it is the most utilized and universally applicable job evaluation tool available

© 2010 Hay Group. All rights reserved

State of NG Evel of Comp System Final Report Oct 2010 pcs

25

Component Analysis

HayGroup*

Salary Inequities - Ranking of Positions

- Hay Group conducted a sample review/quality check of existing job evaluations. This review consisted of 160 classifications across the majority of grade levels and job families within the State. The following observation was made:
 - Out of the 160 classifications evaluated, over a third resulted in a significant difference in weighting from the current HRMS evaluations
- HRMS job evaluators understand the current leveling system in use by the State. As previously mentioned, the current system is a modified copy of the Hay Group Profile Method of Job Evaluation. Hay Group's critique is related more to the current system, as the concepts are ill-defined and therefore the application of such concepts may be inappropriate, rather than the capability of the HRMS job evaluators
- While a third of the jobs reviewed resulted in a different weighting, it does not necessarily mean they would be assigned to a different grade. The range of jobs that would be assigned to a grade under the current grade structure is too broad. Jobs of a different size and complexity could be assigned to the same grade. This is a primary reason for the inequities that exist in the ranking of positions

© 2010 Hay Group. All rights reserved.

Build of NO Essi of Comp Bysters Final Report Out 2016 pyro

Component Analysis Salary Inequities

Internal Equity is an analysis of how positions and employees are paid relative to each other based on a comparison of job content

Statewide Internal Equity

- Set out on page 75 in the Appendices is a chart showing the overall internal equity. Internal equity is positive, meaning, as job size increases (greater contribution to the State) so does the pay. However, there are pockets of internal equity issues that need to be addressed
- There is a wide range of pay for classifications of similar job size (i.e., similar value contribution to the State as measured through job evaluation)
- Pay for approximately 5% of total classified employees fall below the current salary range minimums
- The table on page 76 in the Appendices shows the current compa-ratio by pay grade. The overall compa-ratio (where pay falls within a salary range) is 93%, which is on the low end of acceptable "distance" to the midpoint. However, within some grades the pay is low in the range relative to the midpoint (midpoint represents the going market rate for competent performance).
 The compa-ratio needs to be considered relative to target market position

© 2010 Hay Group. All rights reserved

State of NO Evel of Comp System Final Report Cot 2010 pps

27

Component Analysis Salary Inequities

HayGroup[®]

Occupational Group/Job Family Internal Equity

- Although the State has one salary structure that fits all classifications, actual pay analysis reveals that the State does recognize pay differences for some of the occupational groups/job families. This is shown in the chart on pages 77 and 78 in the Appendices. For example, larger IT and Engineering classifications tend to be paid higher than Medical or Social Services classifications.
- There is a wide range of pay within approximately half of the occupational groups/job families for positions of the same job size. This indicates potential job evaluation/grade assignment or pay administration issues
- The groups that tended to have similar pay for positions of the same job size include: Engineering, Planning, and Allied; Medical and Public Health (excluding Pharmacy, Nursing, Dental, and Physician Assistant); Custodial, Food Service, and Laundry; Labor, Labor Supervision, Equipment Operators & Trades

© 2010 Hay Group. All rights reserved

State of NO Evel of Comp Eyetem Final Report Out 2010 grab

HayGroup°

Salary Inequities

Agency Internal Equity (DOT & Human Services were used as examples)

- DOT has positive internal equity and pay is similar for classifications of the same job size
- Human Services has positive internal equity, however, there is a wide range of pay for classifications of the same job size. The dispersion of pay becomes a greater concern when county positions are added to the analysis
- This is shown in the charts on pages 79 and 80 in the Appendices.

© 2010 Hay Group. All rights reserved

ate of NO Eval of Comp System Final Report Oct 2010 pote

29

Component Analysis Salary Inequities

HayGroup[®]

Same Classification Across the State Internal Equity

- 7 classifications were analyzed across the State:
 - Administrative Assistant I pay has a 65% spread (High: \$36,384 to Low: \$22,020)
 - Office Assistant III pay has a 52% spread (High: \$33,464 to Low: \$22,017)
 - Account Technician II pay has a 59% spread (High: \$40,030 to Low: \$25,200)
 - Programmer Analyst III pay has a 33% spread (High: \$67,104 to Low: \$50,412)
 - Maintenance Supv II pay has a 49% spread (High: \$47,279 to Low: \$31,656)
 - Registered Nurse II pay has a 24% spread (High: \$52,045 to Low: \$42,012)
 - Correctional Officer II pay has a 33% spread (High: \$43,104 to Low: \$32,452)
- This is shown in the tables on pages 81 and 82 in the Appendices
- The more common the classification (i.e., located in a greater number of agencies) the greater the range of pay

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Oct 2010 aper

HayGroup[®]

Component Analysis Market Definition and Pay Ranges

Description of Component

- Methods used to set pay grade minimums, maximums, and midpoints
- Appropriate market comparisons
 - Definition of the market
 - Extent to which the State's pay policy sets pay at the appropriate level of the relative market and the pay structure is aligned with the State's pay policy

What Was Analyzed

- Market Definition
- Market Target Level
- Matches to Survey Positions
- Incorporation of Market Data
- Salary Structure
- Process Participation
- Competitive Comparison
- Remote Location/Market Pressures

2010 Hay Group. All rights reserved

tate of NO Evel of Comp System Final Report Cot 3010 pp.

31

Component Analysis Market Definition and Pay Ranges

HayGroup°

What Was Found

Market Definition

- Current market definition (which is loosely defined) does not align with the competitive needs of the State
- The debate that exists on the relevancy of which States define the market is the wrong focus for a debate. The focus needs to be driven by answering key questions such as "what markets do agencies compete and lose talent"?
 - Based on our interview findings, most of the State's agencies compete for talent within the State and against other private and public employers
- Some State agencies have different needs and compete for talent against distinct private and public entities. For example, the Veterans' Home competes against the local medical market while the Highway Patrol competes against the other city/county police departments and federal agencies
 - These two markets have very different pay practices and trends

© 2010 Hay Group. All rights reserved

State of NO Exal of Comp System Final Report Out 2010 pp.

HayGroup[®]

Component Analysis Market Definition and Pay Ranges

Survey Data Used

- Current Survey data used to analyze the market
 - Grades 1-10: Job Service ND Labor Market Information (In State Employers)
 - Grades 11-20: 10*State Governments of CO, IA, KS, MN, MO, MT, NE, OK, SD, WY and, most recently, Job Service ND Labor Market Information (In State Employers)
- While the source used for comparison with other States, being the Central States
 Compensation Association survey is appropriate, as set out on page 83 in the Appendices,
 Hay Group has concerns about the use of the Job Service ND Labor Market survey
 - These concerns center around the reliability of the data due to challenges in getting like- kind job content matches. This is due to the fact that this survey is done for labor reporting purposes and it aims to include as many employers as possible; employers that would not necessarily be part of the States' definition of its market
- Due to the importance of local market data for specific job families, there is a greater need to obtain direct, relevant market data in order to more effectively compete for and retain talent
 - This means some job families may require a different market definition from the "general" pay positions
- * Section 19 of House Bill No. 1015 stated a comparison with only 3 of these States, being MT, SD and WY

@ 2010 Hay Group. All rights received

State of NO Eval of Comp System Final Report Oct 2010 pct

33

Component Analysis Market Definition and Pay Ranges

HayGroup[®]

Position Relative to Market

- Salary ranges are currently set at 5% below the average of the market (at least this is what is communicated)
 - Based on 2009 salary range development analysis, the informal market target of 5% below the average of the market is an inaccurate statement. The midpoint for the salary ranges are anywhere from 10% below to 3% above the market
- The current market target is not consistent with best practice and sends the wrong message to employees of the State
 - It also gives employees a false sense of competitiveness. For example if an employee's salary is \$32,000 and the midpoint of their salary range is \$32,000 then you could say they are paid at the average of the market, when in reality they are paid 5% below the going rate in the market
- Without a clear compensation philosophy and market target statement, more emphasis is placed on an internal perspective in the creation of the salary ranges rather than what is going on in the market (in terms of what actually gets approved). Best practice is to have a balance between internal pay practices and market competitiveness

© 2010 Hay Group All rights reserved

State of NO Eval of Comp. Bystem Final Réport Oct 2010 ppo

Component Analysis Market Definition and Pay Ranges

- External market comparison revealed different pay practices exist between the various job families (e.g., engineering, legal, medical, labor, etc.)
 - In particular, the local market (as defined by the Job Service Survey) has more market variation among the job families than the central state market. This is shown on page 84 in the Appendices
 - The State's pay practices are more in line with the central state market than the Job Service market, and slightly more in line with the 3 state comparison
 - However, based on our interviews with the agencies, the majority of the agencies compete against and lose to the local market
- As set out in the tables on pages 85-86 in the Appendices, over 45 classifications are more than 15% behind the job service market and 23 classifications are more than 15% behind the central state market
- Page 87 in the Appendices shows the current pay grade exceptions. The majority of the State's current Pay Grade Exceptions are consistent with market practices
- Page 88 in the Appendices shows those positions experience in a market premium compared to other jobs of similar size that are not currently included in the State's list of Pay Grade exceptions

© 2010 Hay Group. All rights reserved

tete of NO Evel of Comp System Final Report Oct 2010 pote

35

Component Analysis Market Definition and Pay Ranges

HayGroup[®]

Salary Structure

- The State is comprised of many, diverse professions. There is no other employer similar to a State in this respect, therefore, it is unreasonable to have a salary structure that is a "one size fits all"
 - The healthcare market is a different market than the law enforcement market than the legal market than the general market, etc
 - A "one size fits all" structure with only 14 out of 20 grades primarily utilized significantly limits the State's ability to respond to market pressures
- The State utilizes a salary range that has a 66% spread
 - It will take employees longer to reach midpoint (the going rate for work being performed by a competent employee). As such, these structures tend to be more affordable than the standard structures.
 - However, the wider the ranges, the greater the need for strong processes to move competent employees through the ranges so that they can reach a competitive salary for the work performed
 - From a recruitment standpoint, wider ranges means the minimums of the ranges are that much further from the market, making recruitment more challenging due to the entry rates offered as compared to other public agencies or private companies

© 2010 Hay Group. All rights reserved

State of NO Exel of Comp System Final Report Oct 2010 ppp

Component Analysis Fringe Benefits

HayGroup°

Description of Component

Non-cash benefits provided to employees of the State

What Was Analyzed

- Benefits programs offered to the States employees to determine the level of competitiveness against public sector organizations (10 Central US States) and general market companies (650 general market organizations)
 - Hay Group's review is based on benefits program information provided by the State in July of 2010 for its current FY benefit programs

© 2010 Hay Group. All rights received

fate of NO Ever of Comp System Final Report Oct 2010 ppi

37

Component Analysis Fringe Benefits

HayGroup°

Market Comparison Summary

- Set out on the following page is a competitive position summary of the State's benefits program as compared to the market
- The State provides a comprehensive and cost effective benefits program with a competitive health care and retirement program. However, the State's life and disability programs are less competitive
- Set out on pages 95 107 in the Appendices is a more comprehensive review of the benefits program
- A detailed Prevalence of Practice report has been provided separately to the State

\$ 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Oct 2019 ppor

Component Analysis Fringe Benefits

HayGroup°

Market Comparison Summary

Benefit Area	Market Comparison	Key Findings
Total Benefits	At Market	Market position of health care, retirement and time-off weigh heavily in overall benefit program competitiveness.
Death	Below Market	The State's low flat dollar benefit of \$1,300 is well below both market comparator groups. Employee paid supplemental offering does provide employee with higher coverage, but does not enhance value significantly.
Disability	Below Market	Accrual of 12 days per year with no maximum is consistent with other Central US States; however LTD benefit through defined benefit plan is less competitive and less common than stand alone LTD plan.
Health Care	At Market	No employee contributions and low out of pocket maximums offset other plan design features to put the State's program at market.
Retirement	At Market	High benefit accrual in defined benefit plan offsets lack of employer match in the defined contribution plan.
Time-Off	At Market	The number of paid holldays and vacation schedule is at market for both Central US States and the general market.
Other	Below Market	Limited offering of flexible spending accounts and no employer paid benefits is below both Central US States and general market.

© 2010 Hay Group, All rights received

tate of ND Eyel of Comp System First Report Got 2510 gaps

39

Component Analysis

HayGroup[®]

Recruitment and Retention Tools

Description of Component

Recruitment and retention tools

What Was Analyzed

- Review of Current Tools
- Other Methods/Tools
- Time to Fill Trends
- Turnover Trends
- Current Focus on Performance

© 2010 Hay Group All rights reserved

State of NO Evel of Comp System Finel Report Oct 2010 ppt

HayGroup[®]

Component Analysis Recruitment and Retention Tools - Retention Bonus

- Hay Group reviewed the current usage of the retention bonus. The following observations were made:
 - In 2008, 170 employees received a retention bonus that ranged from \$50 to \$22,299
 - The higher amount bonuses tended to be offered to petroleum related positions
 - In 2009, 132 employees received a retention bonus that ranged from \$1,200 to \$19,686
 - Those positions that tended to receive bonuses include: Petroleum related positions,
 Transportation Technicians, Transportation Services Supervisors, Auditors, and Geologists
- The top of the ranges, \$22,299 in 2008 and \$19,686 in 2009, were provided to positions located within the Department of Human Services. Between 2008 and 2009, only 4 retention bonus were provided in the amounts of \$11,000 and above
- However, the statement that "higher" amount bonuses tended to be offered to petroleum related positions is still accurate given that majority of bonuses provided to other positions were \$3,000 and below
- Transportation related positions and Auditors were provided bonuses that were below \$3,000

© 2010 Hay Group. All rights reserved

State of NO Ever of Comp System Final Report Oct 2010 pcts

41

Component Analysis Recruitment and Retention Tools

HayGroup°

Performance Bonus

- A performance based bonus is the most common tool of monetary retention in the marketplace. In the private sector, these bonuses have more structure around performance goals and are in the form of Short-Term Incentives or Long-Term Incentives. The State's definition and use of these bonuses is common in the public and non-profit sectors
- Because administration of performance bonuses is not centralized, there is a recognized need for HRMS to provide limitations and criteria. However, a \$1,000 bonus for professional positions and higher is not motivational and does not contribute to greater employee engagement or discretionary effort
- The State and the Agencies must be clear about the "type" of performance being rewarded. Typically, monetary increases that move employees through the salary ranges are associated with performance of the core job responsibilities and are a measure of skill/capability acquisition and proficiency. Performance Bonuses are typically focused on achievement of specific goals or areas of desired discretionary effort.

© 2010 Hay Group. All rights reserved.

State of NO Eval of Comp Bystem Fittel Report Out 2010 2010

HayGroup[®]

Component Analysis

Focus on Performance

- Hay Group recently conducted a research study on "The Changing Face of Reward" to better understand the factors driving changes in reward strategy, design and implementation, and how organizations are responding to those changes to meet the challenges of the new business environment. The research revealed that the focus on pay for performance has never been greater
 - Public sector organizations have tended to value loyalty and 'fit' rather than a performance-focused culture. However, the pressures of the market have prompted the public sector to introduce a greater focus on performance. Variable pay (e.g., performance bonuses), differentiated rewards, and performance metrics are going to play a vital role in reward/compensation programs going forward
 - The first step in a greater focus on performance is ensuring employees understand what performance looks like

c) 2010 Hay Group. All rights reserved

itets of NO Ever of Gomp System Final Report Oct 2010 pu

43

Component Analysis Recruitment and Retention Tools

HayGroup*

Focus on Performance

- To assess the performance metrics being utilized by the State, Hay Group reviewed a sample of evaluation forms from the following agencies: Corrections and Rehabilitation; Department of Health; Human Services; Information Technology Department; Insurance Department; Parks & Recreation; State Auditor; Tax Department; and Workforce Safety & Insurance
 - The metrics used by most of the agencies sampled, were impressive based on what is typically seen utilized by the public sector
 - The stronger performance metrics currently being utilized focus on the key job duties required for the upcoming year or key job duties that have been "leveled" and behavioral related competencies that are important for successful performance in a position
- A common theme across the agency interviews was a real interest in, dedication to, and pride in employee and agency performance. However, because of limited or no available funding, agencies feel they are limited in what they can do to recognize and reward performance

© 2010 Hay Group. All rights reserved

State of NC Evar of Comp System Flour Report Cut 2010 pptx

Budget Appropriation Process

HayGroup°

Description of Component

 A budget appropriation process for providing funds to agencies to administer the State's salary increase policy

What Was Analyzed

 Review of How Funds are Appropriated, Being Applied, & Executive Branch Process to the Legislative Committee

© 2010 Hay Group. All rights reserved

State of NO Evel of Comp System Final Report Col 2010 pop-

45

Component Analysis

Budget Appropriation Process

HayGroup[®]

What Was Found

- The OMB has a sound and well documented compensation planning process and schedule. It takes into consideration the "current" situation and the "projected" to the end of a biennium. The guiding principle is referred to as "hold even"
- Budgeting is done on both filled positions and vacancies
- However, there is a rigorous process that is in place for any new FTE's, known an the
 optional package, which has to be approved by the Hiring Council
- The salary budget package takes into consideration various analyses referenced in other sections of this document such as internal equity, relativity to market, market movement, etc
- There is no budgeting for the payment of "leaving costs" such as the payout for annual and sick leave

© 2010 Hay Group. All rights reserved

State of NO Ever of Comp System Final Report Oct 2010 ppts

Component Analysis Budget Appropriation Process

HayGroup[®]

- Salary recommendations are developed by the State Employee Compensation Commission and then made to the Governor in accordance with Code 54-06-25
- These recommendations are then either adopted or modified by the Governor in preparing the Governors budget recommendations to the Legislature
- Once budgets and appropriations have been approved by the Legislature, funding is appropriated on what Hay Group refers to as a "bulk funding" basis. Hay Group commends this approach as it reinforces the accountability of Agency leadership to manage all their resources

© 2010 Hay Group. All rights reserved

State of NO Eyes of Gomp System Funal Report Oct 2010 ps

47

Component Analysis Long-Term Salary Increase

HayGroup[®]

Description of Component

- Methods of developing and sustaining a consistent long-term salary increase administration policy for state government
 - Including, cost-of-living increases, across the board increases, merit increases, equity increases, and performance increases

What Was Analyzed

- Current Process vs. Best Practice
- Salary Funding and Pay Movement Mechanisms

© 2010 Hay Group All rights reserved

State of hit Ever of Comp System Final Report, Oct 2016 ppp

ZR.

HayGroup[®]

What Was Found

- The previous section set out commentary on the salary budgeting process. The analysis in this section focused on how salary dollars are appropriated and applied
- House Bill No, 1015 gives a recent example of such a process
- There are features of the language in that bill that are commendable. These include:
 - Section 11
 - Compensation adjustments are to be based on documented performance and equity and are not necessarily to be the same increase for all employees
 - A performance threshold has to be reached for an employee to be eligible for an increase
 - Section 19
 - · An equity pool to address market and internal equity issues
- However, there are some inherent "contradictions" in the wording in Section 19. Statements that are
 potentially contradictory in terms of their application are:
 - · Priority is to be given to market considerations and internal and external inequities
 - · Pay comparisons to ND employers and employers in MT, WY and SD
 - Priority to those employees who have been employed greatest length of time and furthest below midpoint

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Dot 2010 pote

49

Component Analysis Long-Term Salary Increase

HayGroup*

- Legislative General Increase is the primary mechanism by which employees move through the ranges, with a focus on performance being the primary form of distribution within an agency
 - As the primary mechanism for movement, a lot of internal press and focus is placed on the allocated % increase each biennium. Therefore, how this funding is determined, communicated, and distributed is critical to the success of the compensation system
- The second most common mechanism for employee salary movement is through the Market/Equity Fund
 - This funding is not provided on a consistent basis
 - While addressing equity is important (one half of the employee movement equation), a significant emphasis on equity adjustments in the absence of performance pay/reward does not create a performance based culture. In other words, employee discretionary effort and value added contribution is not rewarded on a consistent basis. If performance/contribution is not recognized on a consistent basis, employees will only perform what is required to get through the day

5 2010 Hay Group. All rights reserved

Blake of PID Evail of Comp Bystem Final Report, Oct 2010 ppor

Component Analysis Long-Term Salary Increase

HayGroup[®]

- As set out on the previous pages, the two key components of pay movement are performance and equity and the State is to be commended for having these two key components
- However, there are numerous other ways in which pay moves. The tables on pages 89 94 in the Appendices show the basis for pay movement in the period 2003-2010. This is shown on a Statewide, Agency and Job basis
- It is the opinion of Hay Group that the State has in place sound fundamentals for future pay delivery mechanisms
- There is potential for enhancing the linkage between performance, internal equity and market in the application of the equity pool

2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Oct 2017 pr

51

Component Analysis

HayGroup*

Description of Component

 The appropriate use of funding available within agency budgets from accumulated savings resulting from vacant positions and employee turnover. Focus is only on Salary Savings during the year

What Was Analyzed

- Review of Current Process and Rules
- Review of Current Practice and Trends

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Out 2010 ppts

Component Analysis

Vacancy Savings

HayGroup[®]

What Was Found

- The primary use of vacancy savings is for the purpose of paying off leave balances (annual/sick leave) for employees who leave and/or retire
- It is also used for:
 - Operational Costs such as vehicles, employee contractor pay, overtime
 - Fund recruiting, retention, and performance bonuses
 - Make market equity adjustments
- While there is a cap on annual leave accumulation, there is no cap on sick leave accumulation
- The use of vacancy savings has been a common practice in the Public Sector for many years. The key issue to be addressed is not so much whether vacancy savings should be used or "returned" but the extent to which a vacancy is a genuine vacancy
- It is the opinion of Hay Group that vacancy savings that occur in the period between one employee leaving a position and another employee filling that position are genuine vacancy savings and the Agency should have the flexibility to utilize those salary dollars

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Oct 2510 pop

43

Component Analysis

HayGroup[®]

What Was Found

- The issue that needs to be addressed in State Governments is the determination of the basis of the funding vacant positions that, in some cases, have been vacant for several years. Hay Group does not have data from this project to make specific comments on whether this is the case in the State. However, the current economic and budgetary challenges are causing an increased focus on this issue in both the Legislative and Executive Branches
 - This should minimize the focus on whether vacancy savings should be "retained or returned," which is an "after the fact" consideration and put the focus on the funding of the appropriate number of positions, which is a "front end" consideration

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report, Oct 2010 pate.

Summary of Analyses

A summary of that analysis on pages 15-54 in the previous section of this report is as follows:

1. Compensation Philosophy

 While Chapter 54 of the North Dakota Code has some statements about compensation policies, roles and relationships, there is no clear statement of a Compensation Philosophy

2. Methods of Classification and Job Evaluation

- While the methods, processes and forms used are sound, there are opportunities for enhancements which will simplify the process and hence, speed up the process
- Compression in allocation of classifications to grades exists due to the fact that
 while there are 20 grades, only 14 are primarily used. This also creates internal
 equity issues as classifications which are perceived to be different in job content are
 placed in similar grades

© 2010 Huy Group. All rights reserved

date of ND Ever of Comp System Final Report Oct 2010 ppr

55

HayGroup°

Summary of Analyses

- The State has utilized a modified version of the Hay Group Method of Job Evaluation since 1982. The use of a job evaluation is a strength
- However, analysis showed that while there has been consistent application of this
 process by HRMS, a review of the evaluations done by Hay Group showed that it is
 our opinion that evaluations using the Hay Group Method of Job Evaluation would
 result in different evaluations and hence potentially different grades

3. Salary Equity

- Overall compa-ratio is 93% relative to range midpoint, with no significant variance across grades
- While the State has one salary structure, analysis shows that there are multiple pay practices, reflective of either occupational groups or job families
- In some cases, there is a wide range of pay for the same classification in different Agencies

© 2010 Hay Group. All rights reserved

State of ND Eval of Comp System Floui Report Oct 2010 ppor

Summary of Analyses (cont'd)

4. Market Definition and Pay Ranges

- The current market definition is loosely defined, has been the focus of debate in recent years and is not aligned with the competitive talent needs of the State
- The definition of the market needs to be driven by the State's compensation philosophy, not by just geography considerations
- The current salary ranges are stated as being set at 5% below the average of the market. However, Hay Group analysis shows that midpoints range from 10% below the market to 3% above the market
- Levels of competitiveness must be viewed in conjunction with compa-ratio analysis
- There are a number of classifications where the State's average pay lags the market by more than 15%
- The State utilizes wide pay ranges. This, coupled with the midpoint being set at 95% of the currently defined market, places a significant need to have strong processes for moving employees through their salary ranges

☼ 2010 Hay Group. All rights reserved

Shalls of NO Evel of Comp System Final Report Oct 2010 potention

57

HayGroup[®]

Summary of Analyses (cont'd)

Fringe Benefits

- The State offers a sound, comprehensive and cost-effective benefits program with the healthcare and retirement programs being its strength and the Life and Disability programs being less competitive
- It is the opinion of Hay Group that this program does not need significant changes and the focus of changes as an outcome of this review should be on the classification and compensation components

6. Recruitment and Retention Tools

- The use of recruitment bonuses is a positive feature of the State's program and has helped the State in its recruitment process
- Similar to the recruitment bonus, the retention bonus is a positive feature
- The performance management process of the State is sound and Hay Group was impressed with the strength of the performance metrics being used. Agencies show a real commitment to agency and employee performance

to 2018 Hay Group. All rights reserved

State of NO Eval of Office System Final Floors, Oct 2010, ppts

Summary of Analyses (cont'd)

7. Budget Appropriation Process

- The OMB has a sound and well documented compensation planning process and schedule
- The salary budgeting process takes into consideration various analyses such as internal equity, relativity to market, market movement, etc
- Once budgets and appropriations have been approved by the Legislature, funding is appropriated on what Hay Group refers to as a "bulk funding" basis. Hay Group commends this approach as it reinforces the accountability of Agency leadership to manage all their resources
- The focus of attention in the future should be on determining whether funding should be based on current employee costs vs. midpoint budgeting and the extent to which vacancies are included in the budgeting process

2010 Hay Group. All rights reserved

State of MD Evel of Gerry System Fivel Report Got 2010 ps

59

HayGroup*

Summary of Analyses (cont'd)

8. Long-Term Salary Increase Processes

- Performance and Equity have been the basis of salary movement and these are sound and commendable
- An equity pool for addressing internal equity and relativity to market has been used
- However, based in HB 1015 as an example, there has been some "contradictory" statements of intent in setting out the basis for pay delivery
- The State has in place sound fundamentals for future pay delivery mechanisms

© 2010 Hay Group. All rights reserved

State at httl Evel of Comp Bystem Final Report Out 2019 path

Summary of Analyses (cont'd)

9. Vacancy Savings

- The primary use of vacancy savings is for the purpose of paying off leave balances (annual/sick leave) for employees who leave and/or retire
- It is also used for operational costs such as vehicles, employee contractor pay, overtime; funding recruiting, retention, and performance bonuses; and market equity adjustments
- The issue that needs to be addressed in State Governments is the determination of the basis of the funding vacant positions that, in some cases, have been vacant for several years. Hay Group does not have data from this project to make specific comments on whether this is the case in the State. However, the current economic and budgetary challenges are causing an increased focus on this issue in both the Legislative and Executive Branches. This should minimize the focus on whether vacancy savings should be "retained or returned," which is an "after the fact" consideration and put the focus on the funding of the appropriate number of positions, which is a "front end" consideration

© 2010 Hay Group, All rights reserved

tate of ND Ever of Comp System Final Report Dot 2010 pcs

61

HayGroup[®]

Recommendations

- Set out in this Section is a list of actions that Hay Group recommends be taken to enhance the current Classified Employee compensation system. The following has been taken into consideration in preparing these actions:
 - It is the opinion of Hay Group that the current system is not broken and the recommendations made can be done within the current system
 - One exception to the above is the need to develop a Statement of Compensation Philosophy. The content and adoption of such a statement may have an impact on the recommended actions as what needs to be addressed within the 10 components reviewed must be done within the context of the Statement of Compensation Philosophy
 - Hay Group wants the value of taking actions to be known, rather than just a series of recommendations. Accordingly, the expected outcomes of taking actions is shown for each action. This will also enable Legislative and Executive Branch leadership to be able to measure the degree of success of the implementation of the recommended actions
 - Hay Group welcomes the opportunity to partner with the State in developing a game plan and then implementing that game plan

\$ 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Out 2010 appx

Recommendations (cont'd)

Project Component	Work to Be Done		Outcomes	Priority	
A State compensation philosophy statement	Develop a Compensation Philosophy that serves as an umbrella statement, linking compensation to the		Sets the Legislative intent for the State's compensation system and program		
	State's Mission, Vision, Values and its human resources objectives		Increased consistency across the State, as all compensation decisions will be made according		
	The Compensation Philosophy statement should	-	to the philosophy statement		
	include:		Creation of a more balanced approach to		
	Definition of the market		compensation by ensuring budgeting and pay administration decisions take into consideration	The World	
	Definition of compensation		both an external (market) and internal (internal		
	Definition of how pay ranges will be established		equity and performance) factors	Must D	
	Definition of how pay will move			Establishes the appropriate balance between centralization and decentralization of	
	Definition of roles and accountabilities		compensation plan administration		
	 Definition of what will be stated in code, policy, procedure, etc. 		Creates a framework within which to consider total reward		
	Involve key leadership from the Legislative and Executive Branches in the development of the Compensation Philosophy	•	Clearly states the roles and accountabilities of the Legislative and Executive Branches of government		

2010 Hay Group. All rights received

State of ND Eval of Comp System Final Report Dot 2010 pp

63

HayGroup°

Recommendations (cont'd)

Project Component	Work to Be Done	Outcomes	Priority
Methods used to develop and determine classifications	Simplify-Modify the overall Classification/ Reclassification Process (a.g., how decisions are made, constituency of decision-makers, accountability and responsibility of the State Personnel Board) Creation of a classification/reclassification committee that includes agency and HRMS staff. Agency representatives would be comprised of both HR and non-HR staff	 Less complicated Quicker decisions Increased fairness Enhanced partinership between agencies and HRMS Classification/Reclassification decisions will have a stronger link the job evaluation methodology (i.e., sound decision making) rather than subjective whole	Should Do
	Revise/Modify Classification/Reclassification Forms	job comparisons Streamlined forms depending on the "type" of review request Stronger link to the information required for a decision Greater input from the employee versus the supervisor	Should De
	Revise Classification Specifications: Duties/responsibilities should increase in complexity within a series. *Duties Performed At All Levels' is at times inaccurate as some of these duties are performed at higher levels Review minimum qualifications for appropriateness Remove 'Class Evaluation' section	 Greater clarity of the duties/responsibilities performed at the first level within a series Stronger link between minimum qualifications and actual responsibilities performed Employees or Agency Authorities can no longer misinterpret or use the "Class Evaluation" to influence a reclassification decision	Should D
	Communication/education on the new process	eitive perceptions of the process – perceived as und and fair	Should D

© 2010 Hay Group. All rights reserved

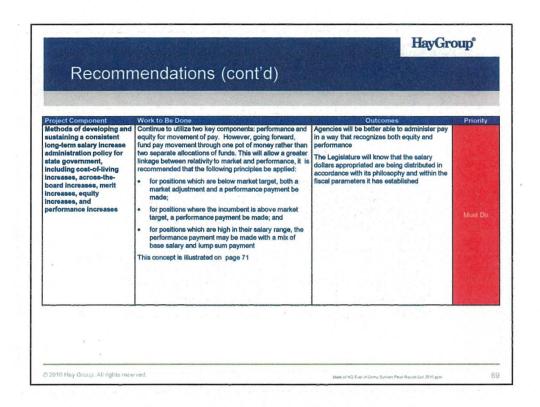
State of NO Eval of Comp System Final Report Out 2016 ppt

		HayGro	ıp°
Recomn	nendations (cont'd)		
Project Component	Work to Be Done	Outcomes	Priority
Methods to minimize salary inequities both within an	Job Evaluation training for HRMS job evaluators and classification/reclassification committee members	Authorized users of the Hay Guide Chart-Profile Method of Job Evaluation	
agency and within State government		Consistency and calibration of methodology and application	Must Do
	Benchmark job evaluation review and refinement	Defined benchmark framework of classified positions to serve as internal equity comparisons for non-benchmark jobs	Must Do
	Review of non-benchmark classifications & develop a revised classification schema	All classifications are appropriately evaluated and leveled to ensure internal equity across the State	de la companya de la
		Decrease in the number of classification requests	Must Do
	* **	 Classification schema is used to support or assist in classification/reclassification decisions and to ensure integrity of the system is maintained overtime 	
	Identify "catch all" classifications to assess appropriateness	Broad classifications represent a similar level of work performed	
		 Truly different jobs are reclassified to ensure levels of complexity are recognized in the classification system 	Should Do
	of the service they provide) to assess appropriateness	Core service jobs for an agency are appropriately classified	Should Do
	of state-wide classifications	Increased Agency capability to recruit and retain key agency jobs	Should Do

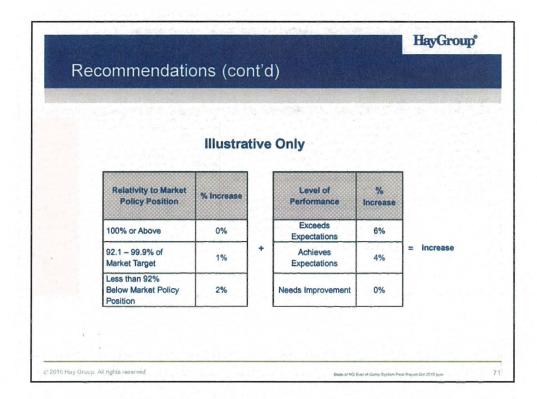
		HayGro	up°
Recomn	nendations (cont'd)		
Project Component	Work to Be Done	Outcomes	Priority
Methods used to set pay grade minimums, maximums, and midpoints	Grade structure redesign & grade re-assignment of benchmark and non-benchmark classifications	Reduce compression and create more "distance" between levels of work (analogy; the current compressed, accordion-like structure will be expanded)	
AND Appropriate market		Enhanced internal equity (jobs that require the same level of knowledge, complexity, and accountability are in the same grade)	
comparisons		Grade structure in which all the grades are available for use	
	Custom salary survey & market analyses for the "local" market Discontinue or limit use of the Job Service ND	 Appropriate "local" comparator market to establish the foundation (in addition to other state comparisons) for the pay strategies 	Must Do
	Labor Market Survey	Increased number and/or quality of job matches to salary survey data	
	Identify Job Family/Occupational groups that require different pay strategies from *general* pay classifications	Discontinued use of a "one size fits all" salary structure to one that recognizes different pay markets for certain Job Family/Occupational groups	Must Do
		Increased ability to identify and address internal equity issues	
	Develop salary ranges for the "general" pay structure and the Job Family/Occupational group structure(s)	Enhanced recruitment and retention efforts Increased market competitiveness	Must Do
	Decrease width of the salary ranges and perform cost-to-	Enhanced recruitment efforts	250
	implement analyses	Enable competent employees to reach market target within a reasonable timeframe	
	Perform an State-wide, Agency, and Job	Inform the budgeting process Enable HRMS staff to provide direct advice and guidance to	
	Femily/Occupational group internal equity analyses against the new pay strategies to develop a more detailed implementation plan	the agencies on ways to address implementation and internal equity issues	Should Do

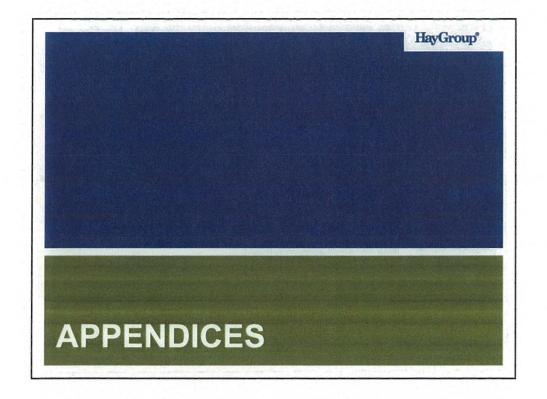
Project Component	Work to Be Done Increase basic life insurance benefit from current level of \$1,300 to 1 times pay (or a flat dollar benefit	Outcomes More competitive benefit will provide adequate	Priority
	of at least \$25,000)	coverage for basic expenses.	Must Do
	Consider implementing a separate long term disability benefit outside the pension plan.	If defined benefit plan is modified in the future, a separate LTD program will be easier to administer and communicate to employees.	Should Do
Fringe benefits	Consider introducing premium contributions toward health care	Rather than using plan design elements (copayments, deductibles, etc.) exclusively to increase employee cost share, a balanced approach of using plan design and premiums provides more flexibility to the State and is more in line with market practice.	Should Do

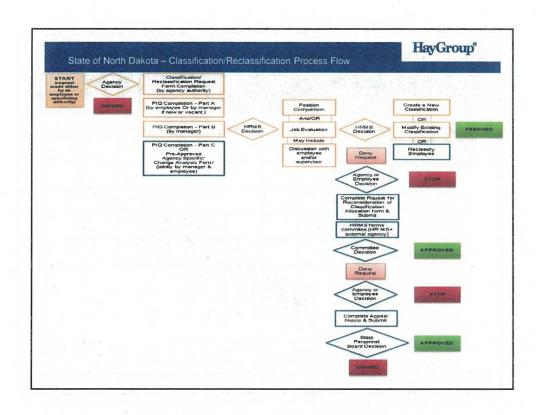
		HayGro	oup°
Recomm	mendations (cont'd)		
Project Component	Work to Be Done	Outcomes	Priority
	Develop more detailed guidelines and amounts for the Recruitment and Retention Bonuses	Consistent application of the use of recruitment and retention bonuses across Agencies	Should do
	Define the "type" of performance (e.g., performance of core job responsibilities or achievement of specific goals or areas of desired discretionary effort) to be recognized and rewarded through a Performance Bonus	The same "type" of performance is being recognized and rewarded across the State	Should Do
Recruitment and retention tools	Review the dollar cap for the Performance Bonus and consider performance amounts that are commensurate with the job level (classifications with higher requirements for knowledge, complexity and accountability might receive a larger amount than those with lower requirements)	 To help create a performance based culture there needs to be performance goals that are aligned with the level of contribution a job provides to State, Department, etc objectives. The achievement of these goals also need to be rewarded according to the level of contribution 	Should Do
		 Support internal equity. A smaller job with lower level contribution receives a different payout than a larger job with a higher level of contribution. Currently, every job could receives the same amount 	
	HRMS to continue to consult with agencies on the utilization of non-monetary rewards for retention efforts	Increase retention	Should Do
	Develop a targeted retention program for those employees that have between 3-5 years of service	Increase retention and lower costs associated with recruiting, hiring and training new employees	Nice To Do

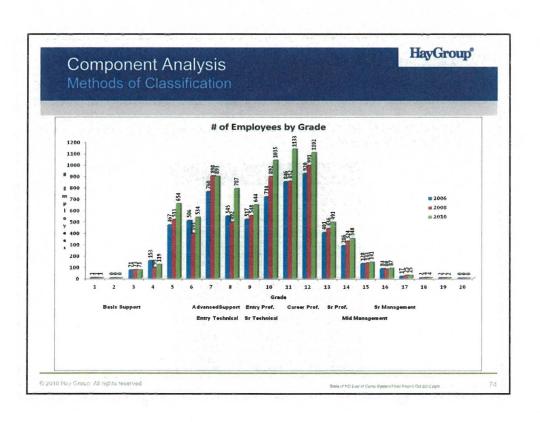


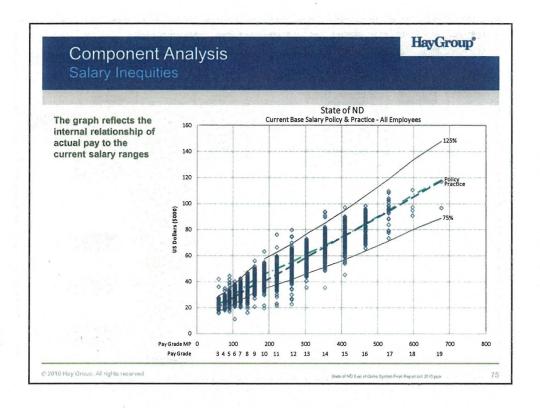
Project Component	Work to Be Done	Outcomes	Priority
A budget and appropriation process for providing funds to agencies to administer	Communicate appropriated funds as a dollar amount rather than a percentage	Agencies will no longer have to "battle" the expectation that every employee will receive the appropriated % increase	
the state's salary increase policy		Agencies will have an easier time in adopting the Performance to Equity Matrix	Must Do
	Fund employee salary increases at the beginning of the budget and appropriation process	Sends a strong message regarding the State's commitment to its largest investment, being its employees	Should Do
The appropriate use of funding available within	Fund annual/sick leave	Funding for what is a known commitment of the State	Must Do
agency budgets from accumulated savings resulting from vacant positions and employee turnover. Focus is only on Salary Savings during the year	Define "vacancy" positions. It is Hay Group's opinion that the period between one employee leaving a position and another employee filling that position constitutes genuine vacancy savings and the Agency should have the flexibility to utilize those salary dollars	Clarifies what is a genuine vacancy saving and continues the practices of allowing Agencies to be accountable for managing their resources	Should Do











Component Analysis Salary Inequities

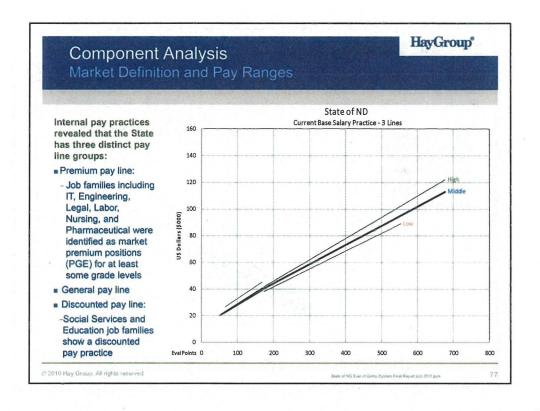
HayGroup*

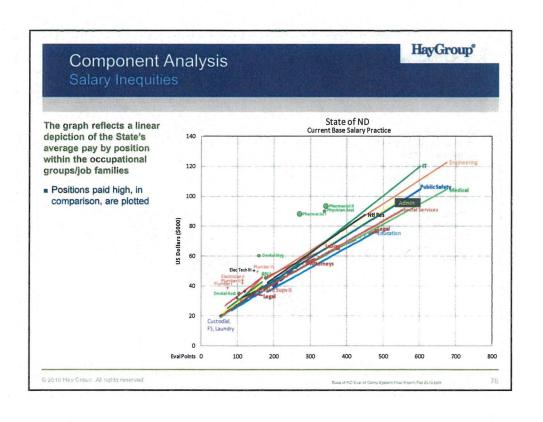
The table below shows the current compa-ratio (sum base salary divided by sum of midpoint) by pay grade

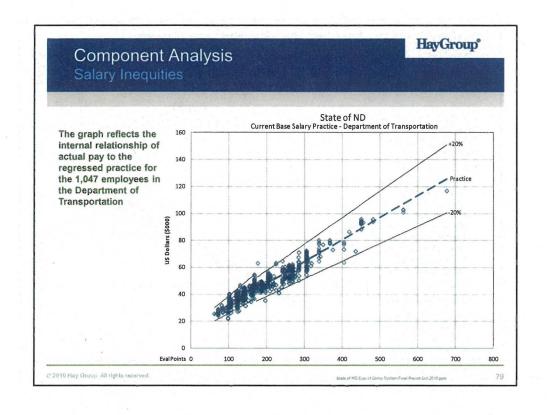
Pay Grade	# of EES	Compa- Ratio
19	2	90%
18	4	92%
17	25	98%
16	87	100%
15	141	99%
14	348	100%
13	491	96%
12	1102	93%
11	1133	90%
10	1035	89%
9	644	88%
8	787	93%
7	893	92%
6	534	92%
5	654	90%
4	119	98%
3	71	97%
Overall	8070	93%

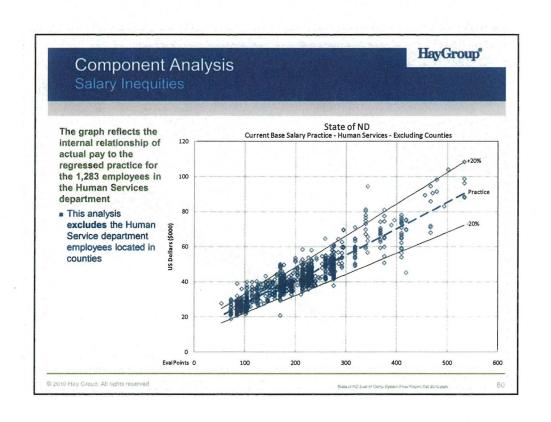
to 2010 Hay Group. All rights reserved

Bush of NO Eval of Comp System Final Report Oct 2010 of









Component Analysis

HayGroup°

The Administrative Assistant I was also compared across agencies. The sample has a 65% spread from high to low

(0041) Administrative Assistant I

Agency	# of Ees	Average Annual Pay
Department of Agriculture	1	\$36,384
Barley Council	1	\$34,068
Secretary of State's Office	1	\$32,280
Department of Transportation	9	\$32,051
Information Technology Department	2	\$31,980
Highway Patrol	12	\$31,573
Land Department	3	\$31,094
Workforce Safety & Insurance	19	\$30,727
Soybean Council	1	\$30,703
Game & Fish Department	8	\$30,213
Water Commission	3	\$30,192
Human Services-Counties	31	\$29,554
Bank of North Dakota	6	\$29,445
Adjutant General/National Guard	2	\$29,106
Historical Society	2	\$29,100
Youth Correctional Center (DOCR)	7	\$29,076
State Hospital (DHS)	6	\$28,902
OMB - Central Services Division	2	\$28,308
Tax Department	2	\$28,224

Agency (cont'd)	# of Ees	Average Annual Pay
Parks & Recreation Department	1	\$28,208
Human Services	99	\$28,134
Developmental Center (DHS)	4	\$27,666
Attorney General's Office	5	\$27,456
Veterans Home	1	\$27,331
Protection & Advocacy Project	1	\$27,228
Job Service	9	\$27,055
Fair Association	1	\$27,039
Department of Public Instruction	3	\$26,924
Veterans Affairs Department	1	\$26,680
Health Department	20	\$26,525
Retirement & Investment Office	1	\$26,484
Department of Corrections & Rehabilitation	1	\$25,740
School for the Blind (DPI)	2	\$24,534
Penitentiary (DOCR)	3	\$24,468
Public Employees Retirement System	3	\$24,228
Housing Finance Agency	1	\$24,156
State Library (DPI)	1	\$22,020

© 2010 Hay Group. All rights received

do of ND Evel of Comp System Final Report Oct 2010 pcts

81

Component Analysis

HayGroup°

The Registered Nurse II (24% spread) and Correctional Officer II (33% spread) were also compared across agencies

(3062) Registered Nurse II

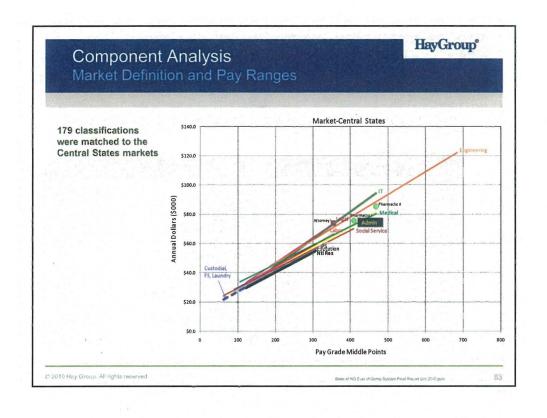
Agency	# of Ees	Average Annual Pay
Workforce Safety & Insurance	16	\$52,045
Developmental Center (DHS)	5	\$51,616
State Hospital (DHS)	33	\$50,430
Veterans Home	7	\$48,136
Human Services	34	\$44,103
Department of Corrections & Rehabilitation	16	\$43,733
Health Department	1	\$42.012

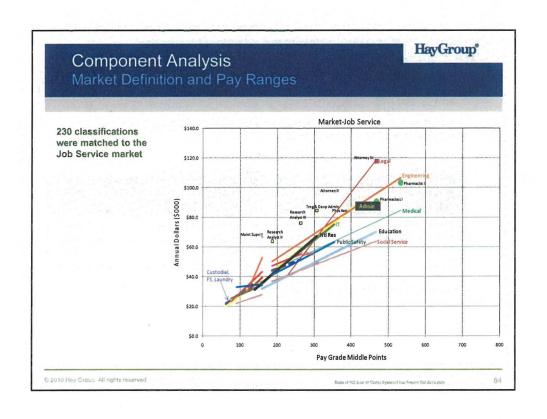
(5112) Correctional Officer II

Agency	# of Ees	Average Annua Pay
Department of Corrections & Rehabilitation	1	\$43,104
Penitentiary (DOCR)	79	\$35,227
Parole & Probation Department (DOCR)	15	\$35,194
James River Correctional Center (DOCR)	75	\$32,452

© 2010 Hay Group. All rights received

State of NO Eval of Comp System Final Report Out 2010 pyth





Component Analysis

Market Definition and Pay Ranges

The State's average pay lags the Job Service market for the following classifications or groups of classifications by more than 15%

- Programmer Analyst II and III
- Computer and Network Spec II
- Medical Clms Proc Spc III
- Account/Budget Spec II
- Auditor II and III
- Financial Inst Exmnr II and III
- Purchasing Agent I
- State Procurement Officer I and II
- Attorney II and III
- Human Resource Officer I
- Training & Development Admin
- Research Analyst II and III
- Archivist I
- Transportation Engineer II
- Environmental Engineer II and III

- Hydrologist II and III
- Planner III
- Geologic Map Tech II
- Registered Nurse II
- Physical Therapist
- Occupational Therapist
- Identification Tech I and III
- Correctional Officer I
- Environ Scientist II and III
- Agri Marketing Spec I and II
- Custodial Supervisor I and II
- Heating Plant Operator II
- Maintenance Workers & Supervisors
- Electronics Technician I, II and III
- Printing Equip Op II and III

© 2010 Hay Group. All rights reserved

State of ND Evel of Comp System Final Report Oct 2010 pon

85

Component Analysis Market Definition and Pay Ranges

HayGroup[®]

The State's average pay lags the Central States 10 State market for the following classifications or groups of classifications by more than 15%

- Those positions also falling low to the Job Service Market are in bold font
 - Systems Administrator III
 - Policyholder Clms Invest
 - Library Associate II
 - Librarian III
 - Historic Site Supv III
 - Archivist I
 - Environmental Engr III
 - Hydrologist II
 - Public HIth Nurse Cons I
 - Physical Therapist
 - Occupational Therapist
 - Forensic Scientist II

- Epidemiologist II
- Veterinarian I
- Human Svc Prgm Admin III
- Behavioral Health Tech I
- Direct Training Tech II
- Human Relations Couns
- Voc Rehab Couns II
- Appeals Referee
- Weights & Measures Insptr
- Agr Marketing Spec II
- Cook I

© 2016 Hay Group. All rights reserved

State of NO Eval of Comp Eyetem Final Report Oct 2010-april

Component Analysis

Current Pay Grade Exceptions

ND Job		Pay	Eval	ND lob		Pay	Eval
Code	ND Title	A PRINCIPAL PRIN	Grade	Code	ND Title	Grade	Grade
0146	ENTERPRISE SOFTWARE DEV MGR	15	14	8205	BRICKLAYER, MAINTENANCE	10	8
0178	ENTERPRISE IT ARCHITECT	15	14	8209	GEN TRADES MAINT WKR I	8	4
0179	ARCHITECT ASSOCIATE	14	13	8210	GEN TRADES MAINT WKR II	9	6
0180	ENT NETWORK OPERATIONS MGR	14	13	8211	PAINTER I	7	3
0196	ENT INFO SYS SECURITY ADMIN	15	14	8212	PAINTER II	8	4
0404	SUPERVISING EXAMINER	15	13	8213	PAINTER III	9	6
0405	CHIEF EXAMINER	16	15	8221	CARPENTER I	7	4
0468	SENIOR INS CO EXAMINER	12	12	8222	CARPENTER II	8	6
1015	SIGN LANGUAGE COMM FACILITATOR	8	6	8223	CARPENTER III	9	7
1016	SIGN LANG INTERPRETER	9	7	8225	NDSH CONST/MNTNC SUPERVISOR	11	10
3018	PHYSICIAN ASSISTANT	15	14	8231	PLUMBER I	9	4
3020	NURSE PRACTITIONER	15	14	8232	PLUMBER II	10	7
3123	PHYSICAL THERAPIST	14	12	8233	PLUMBER III	12	9
3125	DIR OF PHYSICAL THERAPY	15	14	8241	ELECTRICIAN I	9	4
3133	OCCUPATIONAL THERAPIST	13	12	8242	ELECTRICIAN II	10	7
3135	DIR OF OCC THERAPY	15	14	8243	ELECTRICIAN III	12	9
3261	PHARMACIST I	16	12	8261	SYSTEMS MECHANIC I	8	4
3262	PHARMACIST II	17	14	8262	SYSTEMS MECHANIC II	10	7
3326	DENTAL HYGIENIST	13	9	8263	SYSTEMS MECHANIC III	11	9
8111	HEATING PLANT OPERATOR I	8	5	8291	ELECTRONICS TECHNICIAN I	8	6
8112	HEATING PLANT OPERATOR II	9	7	8292	ELECTRONICS TECHNICIAN II	10	7
8121	HEATING PLANT SUPV I	10	8	8293	ELECTRONICS TECHNICIAN III	12	8
8122	HEATING PLANT SUPV II	12	10	8415	ROTARY DRILL OPERATOR	12	10

© 2010 Hay Group. All rights reserved.

87

Component Analysis

HayGroup[®]

Market analysis revealed the following positions experience a market premium compared to other jobs of similar size

- Pharmacist I
- Pharmacist II
- Plumber III - Plumber II
- Plumber I
- Electrician III
- Electrician II
- Electronics Technician III
- Electronics Technician II Electronics Technician I
- Nurse Practitioner
- Psych Clinical Nurse Spec*
- Registered Nurses*
- Dental HygienistDental Assistant*
- Physician Assistant
- Administrative Law Judge*
- Attorney III*Attorney II*
- Attorney I*

* Theses Classifications are not currently included in the State's list of Pay Grade exceptions.

© 2010 Hay Group. All rights reserved

HayGroup[®] **Component Analysis Employee Movement Thru Ranges** Trends for 2003-2010 Equity Increase per Administrative Rules 4-07-02 540 827 1,269 315 939 4,433 GEN 2 5,119 5,522 2,589 4,680 1,862 1 General Increase - no longer used, replaced by LGE & LGP 19,782 Legislative General Increase Equity - used when the agency prioritizes equity in distribution of a general increase Legislative General increase Performance - used when the agency 0 0 2,254 444 1,225 0 3,923 LGE LGP 0 0 0 2,170 1,589 4,759 8.520 prioritizes performance in distribution of a general increase Market/Equity Fund - increases distributed from a Market/Equity Fund 5,053 9,326 66 762 424 331 324 316 216 MER Merit - Performance based increase per Administrative Rules 4-07-02 2,493 Other - intended when an increase does not fit another category OTH 214 359 127 151 430 144 211 11 1,647 Promotion Increase per Administrative Rules 4-07-02 63 101 173 191 189 189 21 979 19 90 49 46 75 82 79 127 Job Reclassification increase per Administrative Rules 4-07-02 REC 0 49 307 RED Reduction in Pay 115 117 682 RES Responsibility/Workload Increase per Administrative Rules 4-07-02 208 684 565 1,173 386 484 276 58 3,834 TMP Temporary Increase per Administrative Rules 4-07-02 34 49 74 63 73 103 113 515 Total: 870 2,313 7,521 8,081 14,470 9,383 13,584 219 56,441 © 2010 Hay Group. All rights reserved 89 State of NO Evel of Comp System Final Report Ool 2016 pcts

Compone	ont	Ana	lvci								Hay	Grou	ID.
Compone												W 24	A CONTRACT
Long-Term	Sal	ary I	ncre	ease									
				100									
	an parties	NO PERSONAL PROPERTY AND PERSONAL PROPERTY P	54.11	Employee	Movem	ent Thru	Range			Devintage 11	STATE OF THE PARTY.	-	
				er Agen					4		113		14
Agency	EQY	GEN	LGE	LGP	MEF	MER	ОТН	PRO	REC	RED	RES	TMP	Total
Adjutant General	190	474	255	401	113	16	6	11	19	3	9	7	1,504
Aeronautics Commission	-	15			6	2	1.4.0	-			5	W - 117	28
Attorney General	86	512	1	143	229	STATE OF THE PARTY.	102	10	26	3	25	3	1,140
Bank of North Dakota	54	251	1	400	97	26	8	2	18	3	26	- 1	885
Beef Commission	SNIP OF	1	ASSESSED FOR	3	100000	2	ACCUPANT.	SAUGE SE	STATE OF STREET	TAGEN!		SHEET !	6
Career and Technical Education	1.	41		70	40	129	4	2		-	3	1	290
Com Council	A VILLE	ALUES DE	Comments of	1	103200	SUL PROPERTY.	Contract of	100	19 30	100	The Park	100	1
Corrections & Rehab	506	2,336	573	-	1,159	6	49	288	83	136	345	22	5,503
Council on the Arts	5	9	4	4	4				THE WILL	1			27
Department of Agriculture	27	91	1-1	164	58	15	38	4	3	3	10		413
Department of Transportation	920	3,781	1,529	1,109	1,518	862	135	100	5	30	1,733	35	11,757
Dept of Financial Institutions	75	82	1	22	8			29	100	-	13		230
Game and Fish Department	195	564	133		134	2	2		2	1	11	6	1,050
Highway Patrol	305	652	160	- 1	253	442	88	18	7	6	101	1	2,033
Historical Society	107	266		1	22	6	46	2	5	3	18	15	491
Human Services	720	5,861	15	3,249	3,166	207	755	219	58	302	672	244	15,468
Indian Affairs Commission	100	4		8	1		1000				No. of Lots		13
Industrial Commission	26	92		141	82		5	4	1	-	66		417
Information Technology Dept	43	714	138	463	379	353	32	44	9	15	160	3	2,353
nsurance Department	61	54		96	28	50	1	1	2	2	1		296
Job Service	22	754	1	507	385	DATE OF	55	89	17	19	109	17	1,975
Labor Commissioner	3	14	-	26	16	1	-	1	1	1	8		71
Land Department	2	79		15	15	17	12	5	DIST.	1	7		153
Legal Counsel for Indigents	1	36	archive States	38	8	Constitution of	A	* NO COURT	A CONTRACTOR	Total Control Control	1		84
Milk Marketing Board		15	6	3		4	1	31123			3		32

Compone	ant	Ana	lyci	_							Hay(rou	ວຶ
Compone													- Silk
Long-Term	oa	ary i	HICLE	ease									
Agency	EQY	GEN	LGE	LGP	MEF	MER		PRO			RES		Total
ND Barley Council		2	0 0	100		SWEETS.				THE COLUMN		ALC: YOU	2
ND Department of Health	. 268	477	892	318	390	11.3	67	58		17	189	20	2,696
ND Horse Racing Commission	-	5	1	301530		Will be	7 1000	IN COLOR	Sec. Co.	000	1	Chickens !	6
ND Parks & Recreation	88	130	88	5	44	261-	12	1	4	15	16	3	406
ND Soybean Council	2	12	1	-480	100	3	1	SURE	A TOTAL PROPERTY.	STRINE.	379	PERM	19
Office of Admin Hearings	4	24	1	2	3	11	5	10.00		-11	1		51
Office of Mgmt & Budget	157	228	26	314	165	3	34	10	4	7	90	11	1,049
Protection and Advocacy	19	92		26	47	3	2	2		-51	1	-	192
Public Employees Retire System	49	108	89	MAN PERM	26	A 1000	10	1	4	3	6	8	304
Public Instruction	103	415	100	-	161	1	29	4	7	60	27	66	873
Public Service Commission	10	95		63	44	12	17	1	3	1	12	4	262
School for the Blind	26	85			29	-	5	-	2	3	3	4	157
School for the Deaf	24	116		30	45		4	4	4		7		234
Secretary of State	1	67	C-0-0	42	41	43	4	2	-		2	174	202
Securities Commissioner		21		15	13			1	A COLORES		A STEEL STEEL	1000000	50
Seed Department	15	101	010	31	29	55	2		3		2	- H	238
State Auditor	81	163		44	39	41	60	24	4112333		ACCOUNTS NOT	100 miles	452
State Fair Association	23	20.00	100	18	-	56		2		-	2		101
State Library		74	19718	53	53		-	8	But But B	Charles and	7	THE REAL PROPERTY.	195
State Retir & Invest Office	14	40	-	29	13		1 - 11			17	9	17	139
State Tax Commissioner	17	216	0.000	346	208	115	32	- 11	10	18	60	26	1,059
State Treasurer	3	16	Maria.	10.77	1	1,-17	1.1	100	-	4 - 1	-	-	21
State Wheat Commission		18				6	1	STATE OF THE PARTY	1300000	100000		STEPPER	25
Tobacco Prev/Control Committee	-	100	3	1.54	1-1-	11.4		1	1 - 1			- 1	0
Veterans Affair Department	100	24	The same	2003 4	5	4			100	1995	4	1	38
Veterans' Home	49	348	10	93	106	1.5	7	-	3	8	25		649
Water Commission	129	126	13.8	227	143	1	14	6	3	3	18		669
Workforce Safety & Insurance	-		-	-	-	-	-	9	4	1	1	2	17
Other Agencies	THE PARTY		200	BESTER!	21017	Flore AG		A PARTY OF				SE 26	Both
Childrens Serv Coord Committee	-		-	-	-	-	-				1	- 1	1
Emergency Services	2	81	all a sale		10/4	STATE OF THE PARTY OF	1	6	TO SALES	THE PARTY OF	24	6650 Chip	114

Compone	nt	Δns	lvei	C							Hay	rou)
			A CONTRACTOR OF THE PARTY OF TH										
Long-Term	Sal	ary	Incre	ease									
				1,30		75.00		- 144		1 (3)			
				Employe	a Movem	ent Thru	Range						
			1515			(2003 - 2							
	15250		SLOVEN	2 80			ASS	1	STATE		188	1 A	
Job.	EQY	GEN		LGP	MEF			PRO			RES	TMP	Total
ACCOUNT TECHNICIAN II	26	189	23	107	85	15	3	6	4	4	30	9	501
ACCOUNT/BUDGET SPEC III	17	103	24	45	42	15	9	2		11	26	9	303
ADDICTION COUNSELOR II	82	227	5	84	110	11	39		1	29	15	24	627
ADMIN ASSISTANT I	68	644	104	216	257	59	45	27	10	26	74	25	1,555
ADMIN ASSISTANT II	66	429	85	184	187	75	29	13	5	12	70	22	1,177
ADMIN ASSISTANT III	58	258	53	106	104	24	21	2	5	12	54	12	709
ADMIN OFR I	17	107	14	75	44	16	12	6	5	2	18	1	317
ADMIN OFR II	14	85	12	39	32	13	5	5	3	5	17	5	235
ADMIN STAFF OFFICER I	27	102	18	42	50	16	3	3	5	12	22	9	309
ADMIN STAFF OFFICER II	18	74	15	23	39	6	3	4	8	3	13	5	211
ADMIN STAFF OFFICER III	9	54	10	18	19	18	3	2	MATERIAL STREET	ALLEYS .	11	HEREN	144
ADVANCED CLINICAL SPEC	19	143	-	50	71	6	33	3	2	8	6	5	346
AUDITOR I	12	11	1	10	6	6	24	6	1		SOUTH BOOK	Marie Control	77
AUDITOR II	32	96	2	34	31	35	38	9	6	1	8	3	295
AUDITOR III	20	83	4	96	75	24	6	11	6	4	10	2	341
AUDITOR IV	28	98	4	44	37	15	12	6	-	2	13	4	263
AUDITOR V	5	31	No.	8	12	1	7	- 1		A STATE OF			65
BEHAVIORAL HEALTH TECH I	25	30	-	102	36	-	27	1	10	4	29		264
BEHAVIORAL HEALTH TECH II	99	218	1	381	249	1	67	7	27	23	82	200	1,155
COOK I	16	102	1	70	67	5	36	-	1 -	- 1	2		300
CORRECTIONAL CASEWORKER	32	143	37	-	74	S IS DON	AUTOM	27	ALC: U	8	16	1	338
CORRECTIONAL OFFICER I	5	23	3	-	5	-	5	55	26	-	5	-	127
CORRECTIONAL OFFICER II	147	627	157	MINING.	320	\$139000	1	64	23	46	84	2	1,471
CORRECTIONAL OFFICER III	6	84	16	-	55	-		22	1	1	6	1	192
CORRECTIONAL OFFICER IV	7	16	5	AND DESCRIPTION	5	100 married	A COLUMN	3	ALC: U	100	4	ACCOUNT.	41

Compone	ant	Δns	lve	ic							HayG	roup	ຶ່
Long-Term			A CONTRACTOR OF THE PARTY OF TH										
Long-Term	ı vai	ary	HIGH	casc									
	P dist		VAL			WELVE !	No.	THE ST	1000	VEN SE	2560	No. of	
Job.	EQY	GEN	LGE	LGP	MEF	MER	ОТН	PRO	REC	RED	RES	TMP	Total
CUST SERVICE SPEC	10	177		123	107		10	9	2	6	10	6	480
CUSTODIAN	33	116	9	107	65	1	12		7 . A.	6	8	6	363
DEV DISABIL CASEMGR II	10	216	1	64	115	7	3	1	STORY OF	GE SE			417
DIRECT TRAINING TECH I	50	368	2	267	245	(220	7	3	20	17	18	1,217
DIRECT TRAINING TECH II	8	96	Selson.	68	62		51	4		4	3	3	299
ENGINEERING TECH II	2	43	13	20	7	22	1	3		ACTOR OF	19		130
ENGINEERING TECH III	42	114	31	45	29	29	5	2		1	40		338
ENGINEERING TECH IV	47	203	68	63	98	49	7	4	100	1.00	78		617
ENVIRON SCIENTIST II	48	75	132	55	94	1	20	3	S HERRI	5	24	3	460
EQUIPMENT OPERATOR II	14	693	240	16	218	176	24	10	10/25 4	3	467	1	1,862
EQUIPMENT OPERATOR III	2	245	84	9	78	62	1	2		2	148	F1 (1958)	633
HUMAN SVC PRGM ADMIN I	0	25	5	9	11	3	10 10 10	13.00	100	3	1	2	59
HUMAN SVC PRGM ADMIN II	4	31	8	14	18	4	MS/4980	2	CHECKE	1	8		90
HUMAN SVC PRGM ADMIN III	6	165	43	66	83	7	6	12	10.00	9	31	10	438
HUMAN SVC PRGM ADMIN IV	7	207	15	- 66	95	11	3	13	Marie Se	14	20	13	464
HUMAN SVC PRGM ADMIN V	12	115	20	29	48	6	2	11		8	30	9	290
HUMAN SVC PRGM ADMIN VI	11	45	26	21	19	4	S 1823	7	S. C. Links	6	12	5	156
HWY PATROL OFFICER I	21	18	-	3 5 5	14	13.42	10	0	100	0	53	11 -15	116
HWY PATROL OFFICER II	255	337	87	STATE OF THE PARTY	125	263	40	7	S100000	5	47	1	1,167
HWY PATROL SERGEANT	26	60	13	1 25	30	32	10	8		1000			179
L P NURSE II	37	156	2	115	83	Service .	3	3	3	015000	9	AND DESCRIPTION OF THE PERSONS ASSESSMENT OF	411
MI CASEMANAGER II	44	361	1	102	181	8	7	3	0	15	8	19	748
OFFICE ASSISTANT II	28	169	42	89	68	18	7	3	0	3	33	3	463
OFFICE ASSISTANT III	49	509	58	207	209	56	25	9	3	11	80	9	1,225
PAROLE & PROB OFFICER II	29	138	31	150 STEEL	67	THE REAL PROPERTY.	14	4	1	11	60	1	356
PAROLE & PROB OFFICER III	19	75	17	1	40	1	-	8	2		. 11	-	172
PAROLE & PROB PRGM MGR	9	47	13	Name and Address of the Owner, where	25	NO COLUMN	2	4	2	1	10	STREET, STREET,	113

Job*	EQY	GEN	LGE	LGP	MEF	MER	отн	PRO	REC	RED	RES	TMP	Total
PROGRAMMER ANALYST I	6	54	10	31	23	20	1	4	A COLUMN	Laure III	17		166
PROGRAMMER ANALYST II	8	87	10	72	50	34	8	7	3	1	31	1	310
PROGRAMMER ANALYST III	22	167	23	100	74	66	4	3	2	STORE OF THE PERSON NAMED IN	23	STATE OF THE PARTY	484
REGISTERED NURSE II	72	244	16	143	89	3	5	9	-	22	25	11	639
REGISTERED NURSE III	14	87	6	71	33	No. of Concession,	1000	5	STREET, STREET,	1	2	1	220
SOCIAL WORKER II	4	91	8	30	50	1	4	2		3	11	1	205
SOCIAL WORKER III	9	116	10 (10 h)	25	48	6	6	2	1	5	11	4	233
SR PROGRAMMER ANALYST	5	105	5	63	63	66	4	-	1	4	13	3	332
TRANSPORATION TECHNICIAN I	234	233	99	218	101	54	1	SOLEH	THE PERSON	3	51	3	997
TRANSPORTATION ENGR I	38	67	13	20	2	52	4	2		-	2		200
TRANSPORTATION ENGR II	50	113	62	39	44	21	6	5	2		65	MACHINE !	407
TRANSPORTATION ENGR III	62	214	112	71	101	49	5	6		3	110	3	736
TRANSPORTATION PROJ MGR	63	130	59	47	67	15	5	9		Mary Bloom	42	1	438
TRANSPORTATION SRVCS SUP	73	73	74	74	73	1		10		-	-		378
VOCATIONAL TRNG TECH	4	121	-	83	83	THE PERSON NAMED IN	50	7	E CONTRACTO	SECONFICE	2	Property size	350

BENEFITS REPORT

HayGroup°

Executive Summary

- Hay Group's review is based on benefits program information provided by the State in July of 2010 for its current FY benefit programs.
- Hay Group used two custom comparator groups consisting of 11 US States and 650 general market organizations contained in Hay Group's Benefits Database.

* Colorado, Iowa, Kansas, Minnesota, Missouri, Montana, Nebraska, North Dakota, Oklahoma, South Dakota, Wyoming

Benefits Methodology

- Hay Group utilizes a proprietary actuarial valuation methodology to evaluate benefit plans in terms of the cash equivalence of the benefits
- In establishing a program's overall market competitiveness the Hay Benefit Valuation model uses "standard cost assumptions" instead of a company's specific costs, which eliminates the impact of such cost variables as demographics, geography, funding method, or purchasing power, etc.
 - The State's health care premiums may be less in actual dollars than other States; however, this is not a factor in determining program value under the Hay Group methodology.
- The valuation model places a relative value on each specific feature of a benefit program. The value for each plan is then compiled to produce an overall program value appropriate for market comparison. In general, the more generous a particular feature is the higher the relative value
- Benefit values are determined on an "Employer-paid" basis. Employer-paid benefit values are discounted to reflect the relationship of any required employee contributions to the program's total value

© 2010 Hay Group. All rights reserved

Blate of NO Eval of Gomp System Final Report Oct 2010 pch

97

HayGroup°

Death Benefits

- The State provides a basic life insurance and AD&D plan that provides a flat dollar benefit of \$1,300. Only 8% of the general market provides a flat dollar benefit, while 60% of the States do so.
- Most of the general market provides a benefit based on a uniform earnings multiple, such as 1x or 2x pay, with 1x pay as the most prevalent benefit level in the general market (44%).
- Most States provide a flat dollar benefit in the range of \$14,000 to \$50,000.
- The State's low basic benefit is augmented by employee paid supplemental group life and AD&D plans that provide up to \$200,000 in additional coverage. This type of benefit is provided by 88% of the general market and 90% of Central US States. The high prevalence among public sector organizations is due to the typically lower basic life benefit that is provided.

© 2010 Hay Group. All rights reserved

State of ND Eval of Comp System Finel Report Out 2010 apts

Death Benefits

- The State also provides employee-paid dependent group life with a maximum \$100,000 spouse and \$5,000 child benefit.
 - General market organizations typically provide \$50,000 or more (58%) to spouses and \$10,000 (57%) to each child.
 - Central US States provide between \$10,000 and \$50,000 (60%) for spouses and \$10,000 (67%) to each child.
- The State's death benefit program is not competitive when compared to either market. The \$1,300 basic benefit is nearly equivalent to offering no benefit at all. The State's supplemental coverage levels are competitive, but because they are at the employee's expense, the overall value of the State's death benefit is only marginally increased.

© 2010 Hay Group, All rights reserved

State of NO Eval of Comp System Final Report Oct 2010 p

99

HayGroup[®]

Disability Benefits

- The State provides a salary continuation plan only which provides benefits at full pay based on accumulation of days (12 days per year) with no maximum accumulation. This type of plan is provided by all state governments; however, 50% of the states combine salary continuance with an insured short term disability program.
 - 51% of the general market provides a salary continuance plan only and another 44% provide both a salary continuance plan and STD plan.
 - 50% of Central US States provides salary continuance plan only and 50% provide both salary continuance and STD plans.
- General market organizations typically base the salary continuance on a uniform benefit (43%) and service schedule (27%), while 100% of Central US States base salary continuance on an accumulation of days, as the State does.
- 40% of Central US States accrue 12 days of sick leave annually just as the State does, while 50% accrue 13 to 15 days per year.
- The State places no limit on the number of sick days an employee can accumulate, which is in line with Central US States (90%), while only 27% of the general market has no maximum accumulation of days.

to 2010 Hay Group. All rights reserved

State of NO Evel of Comp Eyelett Final Fiscont Out 2016 por

Disability Benefits

- The State provides immediate eligibility as does 67% of Central US States, while only 50% of the general market group does.
- The State does not provide a stand along long term disability benefit (LTD), but rather, provides for disability benefits through the retirement plan. The benefit provides 25% of final average salary to disabled employees, subject to disability requirements. The benefit structure is not common in general market organizations, but is still seen in public sector organizations due to the continued high prevalence of defined benefit plans.
 - Most general market (77%) and Central US States (54%) provide employer paid LTD
 - The benefit provided is typically 60% of pay (70% of general market and 80% of Central US States).
- The State's overall disability program is below market due primarily to the low long term disability benefit provided through the pension plan. Considered on its own, the short term disability benefit is also below market. The long term disability benefit structure is not in line with current market practice for either the general market or Central US States.

© 2010 Hay Group. All rights received

State of ND Eval of Comp System Final Report Cot 3010 puts

05

HayGroup°

Health Care Benefits

- The State's most prevalent plan is a PPO plan. A PPO plan is the most common for both comparator groups (68% general market and 50% for Central US States).
- The State pays the full premium and requires no contributions for single or family coverage. This feature puts the State above both markets.
 - 7% of general market employers and 40% of Central US States provide employer paid coverage for single coverage. Only 3% of the general market and 0% of Central US States provide employer paid coverage for dependents.
 - The most prevalent cost sharing range for employee coverage is 15% to 29% for the general market (56%) and less than 15% for the Central US States (60%).
 - The most prevalent cost sharing range for dependent coverage is 15% to 29% for both markets (54% of the general market and 72% of Central US States).
- 65% of the general market and 50% of Central US States pay 90% or 100% for inpatient hospital, surgical, outpatient charges, while the State pays 80%.
- The State's individual deductible of \$400 is close to market when compared to both groups. 55% of the general market and 58% of Central US States have a deductible of \$400 or less. The State's \$1,200 family deductible is proportional to the individual deductible, but is less competitive, as 57% of the general market and 71% of Central US States have a family deductible of \$900 or less.

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Out 2010 ppm

Health Care Benefits

- The State's individual and family out of pocket maximums of \$750 and \$1,500, respectively, are above market.
 - 94% of the general market and 86% of Central US States have an individual maximum of \$1,000 or greater
 - 93% of the general market and 83% of Central US States have a family maximum of \$2,000 or greater.
- The State maintains a 3 tier prescription drug program, as do most general market and Central US States. However, the State also requires a prescription coinsurance – 15% generic, 25% brand formulary, 50% non-formulary – as well as a separate \$1,000 out of pocket maximum, which is not common market practice.
- 33% of the general market and 78% of Central US States provide coverage to early and normal retirees, as the State does. The State shares the cost with retirees while only 17% of Central US States do. 61% of the general market shares the cost.

© 2010 Hay Group, All rights reserved

State of NO Ever of Germy System Final Recent Oct 2010 p

103

HayGroup[®]

Health Care Benefits

- The State's dental coverage is competitive with two exceptions:
 - The State's annual benefit maximum of \$1,000 is low. 67% of the general market and 60% of Central US States have a maximum of \$1,500 or greater.
 - Dental coverage is 100% employee paid. Only 10% of the general market and 20% of Central US States are fully employee paid. Most share the cost 71% of the general market and 60% of Central US States.
- The State provides a separate vision plan, as do most general market employers and Central US States.
- The State's health care program is at market due to the following:
 - No employee premium contributions (+)
 - Low annual out of pocket maximums (+)
 - 80% coinsurance (-)
 - Prescription coverage (-)
 - Employee paid dental (-)

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp Bystem Final Report Out 2019, pp.

Retirement Benefits

Defined Contribution Plan

The State offers a 457 plan but does not make any employer contributions to the plan.

Defined Benefit Plan

- The State offers a final average pay pension plan to employees. The plan requires employees to contribute 4%.
- The plan benefit is 2% of pay per year of service.

Retirement Program Trend

The trend towards defined benefit plan terminations continues, fueled more recently by the economic downturn. Many organizations across industries continue to restructure the overall design of their retirement programs and have begun to shift more attention to their defined contribution plans in an attempt to reduce costs. Efforts in this area often include reductions in the defined benefit formula (if applicable) in favor of higher employer contributions to the defined contribution plan

@ 2010 Hay Group. All rights reserved.

tate of MD Evel of Comp System Final Report Cot 2010 pos-

105

HayGroup[®]

Retirement Benefits

- General market organizations typically provide a defined contribution plan with employer contribution only (60%), with only 30% providing both a defined contribution plan with employer contribution and a defined benefit plan.
- All Central US States provide a defined benefit plan and defined contribution plan. Half the group provides an employer contribution to the DC plan while the other half does not.
- The 3 year vesting schedule is better than both general market defined contribution plan vesting schedules and Central US States defined benefit plan schedules (5 years).
- As mentioned in the disability benefit section, the retirement plans provide employees with a disability benefit of 25% of salary, subject to disability requirements.
- The State's retirement program is currently at market; however, there is increasing prevalence in the public sector of employer contributions to defined contribution plans, which will decrease the value of the State's program in the future.

© 2010 Hay Group. All rights reserved

State of NO Eval of Comp System Final Report Oct 2010 apor

10£

Holiday and Vacation Program & Other Benefits

Holiday and Vacation Program

- The State provides 10.5 paid holidays per year. 59% of the general market and 90% of Central US States provide 10 or more holidays.
- The State's vacation schedule is competitive against both the general market and Central US States for employees at various stages of service. The 24 day maximum is at market.
- Accordingly, we have determined that the State provides a market competitive paid time off program.

Other Benefits

The State provides health care and dependent care spending accounts to its employees. No tuition reimbursement or commuting assistance is provided to employees. Due to the low level of employer paid benefits in this category, the State is below market in comparison to the general market and Central US States.

© 2010 Hay Group. All rights reserved

tate of ND Evel of Gamp System Final Report Oct 2010 part