## A New Technology For Flare Mitigation

Crusoe Energy Systems Inc.



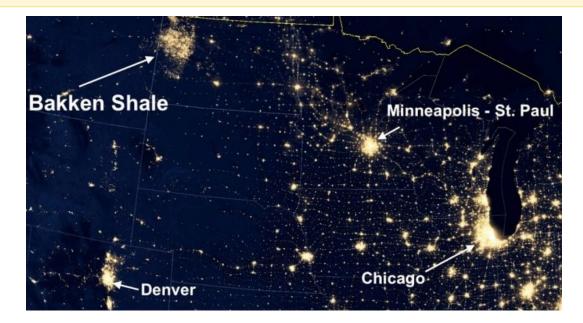
Cully Cavness
Co-Founder, President and COO







200-500 million cubic feet of gas flared daily in North Dakota





## The Digital Flare Mitigation Solution

- Crusoe converts "stranded" natural gas into electricity for energy-intensive computing at the well site
- Digital Flare Mitigation<sup>®</sup> solves critical regulatory and environmental challenges for oil and gas companies by achieving <u>beneficial use</u>, <u>reducing flaring</u> and <u>reducing emissions</u>

Crusoe's Objective: help operators solve the regulatory and environmental challenges of stranded and uneconomic gas



### Why Digital Flare Mitigation?

- ✓ Modular design allows for rapid turnkey deployment and mobilization
- ✓ Highly scalable up to many mmcfd
- ✓ High reliability with few failure points



## Digital Flare Mitigation







**Energy-Intensive Computing** 







- The Digital Flare Mitigation® system is a mobile and modular assembly of power generation, computing and remote telecommunications components optimized specifically for stranded gas resources
- Designed for portability, rapid commissioning, rugged oilfield conditions and modular scalability



## Easy Integration, Compact Footprint





## Step 1: Connection Point

Operator provides simple manifold and valve to existing gas line

Typically, manifold directly onto line leading to flare

#### Step 2: Generator

Crusoe provides generator system, delivered on portable trailer or skid

### Step 3: Compute Module

Computing modules delivered by truck

Satellite antennae installed and aligned after delivery

### Step 4: Startup

Computers connected to generator

Generator start up

Flare becomes back-up gas plan

1-2 Days

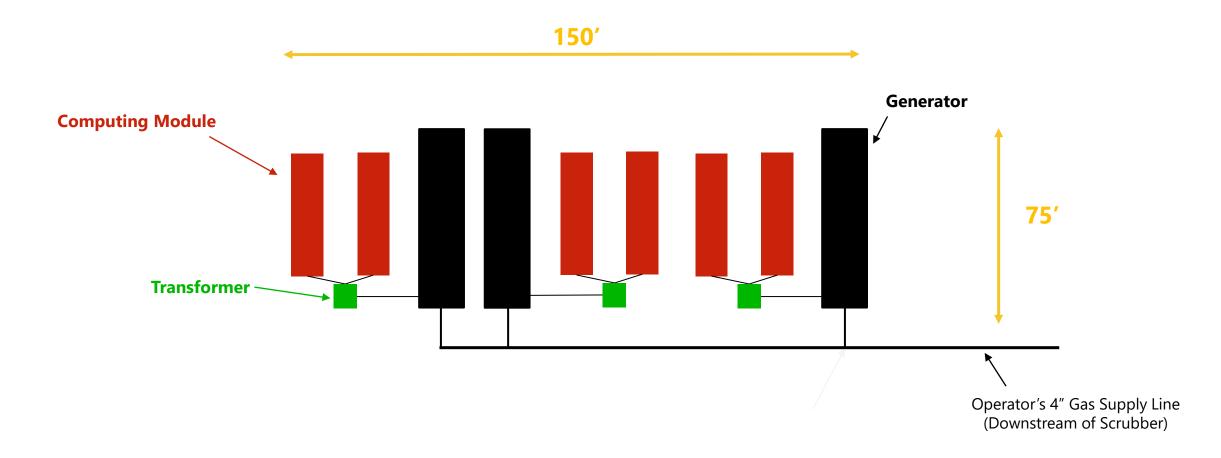
1 Day

1-5 Days

1 Day



## Site Diagram w/Skid Generators

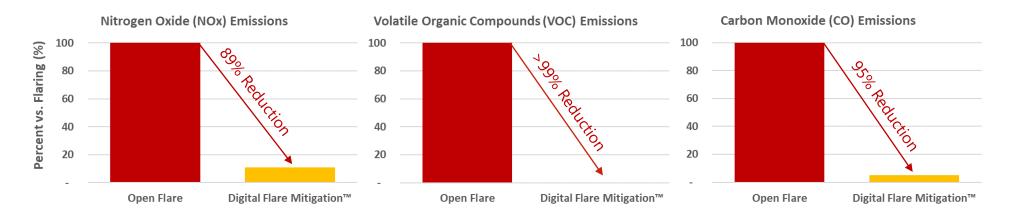


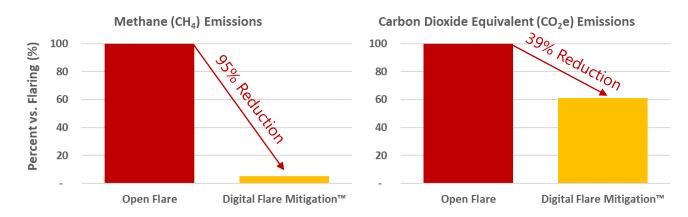
900 Mcfd total: each 300 Mcfd package requires 50' x 75'



### Crusoe Reduces Emissions

Relative to flaring, Crusoe's Digital Flare Mitigation® technology achieves deep reductions in emissions
of methane, volatile organic compounds (VOCs), nitrogen oxides (NOx), carbon monoxide (CO), smogforming compounds and CO2-equivalent greenhouse gasses.







## Crusoe Digital Pipeline™ Architecture

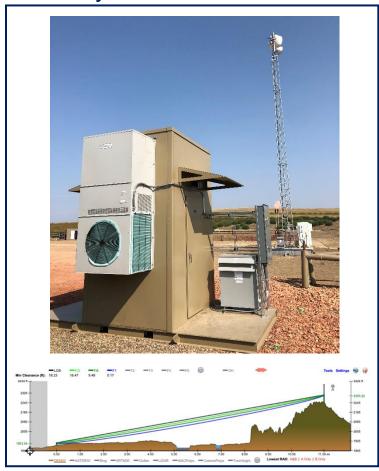
Satellite: 40+ connections, redundant satellites





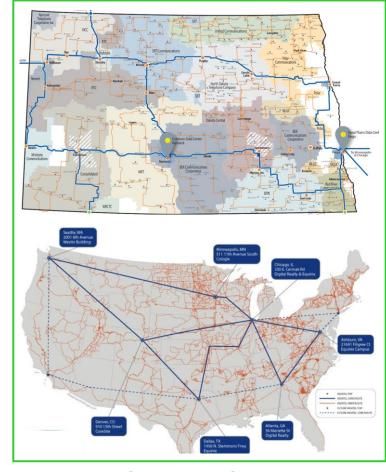
30 to 100 Mbps, ~600ms latency

Wireless: hybrid microwave and millimeter wave



150 to 600 Mbps, <10ms latency (1-way)

#### Fiber: combining private and public circuits



1 to 10 Gbps, <10ms latency (1-way)



# Use Cases for Digital Flare Mitigation®

### **Existing Flare Gas**

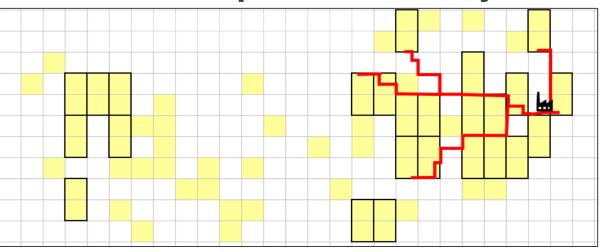


Scalable gas-capture alternative for producing wells that are currently flaring

### **USE CASES**

- ✓ Producing wells without midstream infrastructure
- ✓ Delayed pipeline arrival
- ✓ Extended gas plant downtime
- ✓ Pipeline capacity challenges

### **Development Flexibility**



Gas offtake plan for future wells to be drilled outside existing infrastructure

#### **USE CASES**

- ✓ Drilling <u>exploratory</u> or <u>step-out</u> wells ahead of pipeline build
- ✓ Satisfy <u>expiring leases</u> outside of existing infrastructure service areas



## Case 1: Right-of-Way Issues

### **Topography**

### **Surface Owner Challenges**

Badlands and other natural features have caused midstream challenges for years

*Inability to get Right-of-Way agreement for some gathering systems or pipelines* 



Severe topography has no impact on DFM effectiveness

### **Digital Flare Mitigation**<sup>®</sup>:

- ✓ Alternative gas solution if traditional infrastructure is delayed or not available
- ✓ Allows for development and production from otherwise stranded areas



### Case 2: Midstream Constraints

Constraints in compression or processing capacity can leave a well without gas takeaway for extended time periods

Extended Gas Processing Plant Downtime

Interruptible Gas Contracts

**Compressor Station Issues** 

**Downstream Capacity Limits** 



### **Digital Flare Mitigation®:**

- ✓ Allows operator to continue producing oil despite midstream constraints while preventing regulatory or emissions violations
- ✓ Operates reliably and independently of downstream infrastructure availability



## Case 3: Exploration Wells & Delineation



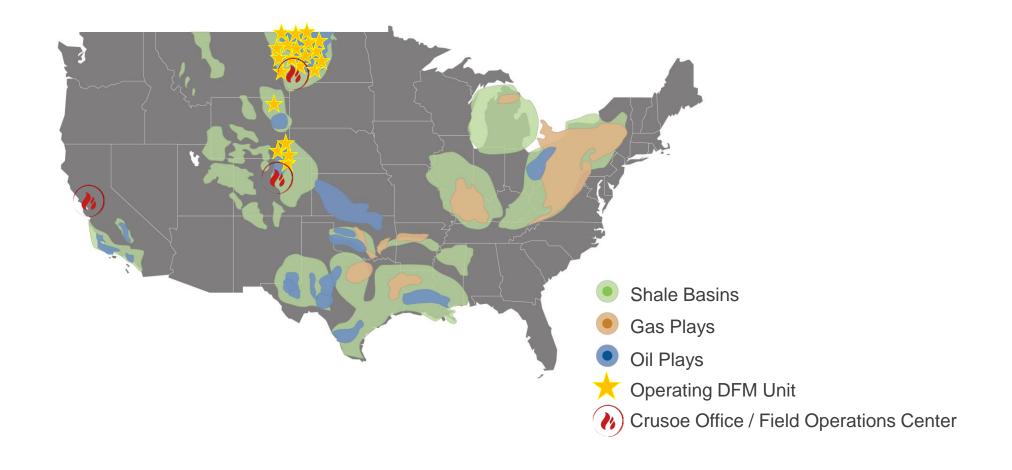
### **Digital Flare Mitigation**<sup>®</sup>:

- ✓ Prevents flaring while evaluating performance of exploration wells
- ✓ Allows operator to more quickly and flexibly delineate acreage position
- ✓ Easy mobilization allows DFM to act as stop-gap prior to arrival of pipeline



### Focused on the Bakken

 Crusoe's primary area of operations is the Bakken, with additional activity in the Powder River Basin and Denver Basin. We are proud to employ a large and growing staff in our Williston operations center.





## Crusoe's Background

- **Operating since 2018** 
  - 38 Digital Flare Mitigation® systems operating in Powder River Basin (WY), Williston Basin (ND and MT) and DJ Basin (CO and WY)
  - Ongoing simultaneous multi-basin operations
  - Operations centers in Williston, ND and Aurora, CO
- Only one minor recordable safety incident in company history
- Approved MSAs with multiple publicly traded oil and gas companies
  - ISN & PEC third party verification of safety procedures and training policies
- **Crusoe consults with leading regulatory and permitting firms** to ensure compliance and positive stakeholder engagement
- **Operations & business development teams assembled from** high-quality E&P and service companies including:





















### **CRUSOE OPERATIONS TEAM**

#### Ken Parker, VP Facilities Engineering, Operations & Safety Manager

- 25 years of midstream, compression and facilities experience domestically and internationally
- Lifetime safety record: EMR of 0.2 vs. industry average of ~0.6-2.0

#### **Debbie Meeks, Williston Basin Operations Manager**

 35 years of gas-powered engine and generator experience for upstream and midstream companies

#### **Travis Rynestad, Lead Electrician**

Master electrician with 25 years of oilfield electrical systems experience

#### **Nick Corredor, Deployment Manager**

• Field operational leadership roles within hydraulic fracturing service companies

Total field operations staff of more than 25 individuals provides reliable and continuous support throughout multiple basins





## Management Team, Organization Structure



NITIN PERUMBETI



MATTHEW DENEZZA (CFO)



CHASE LOCHMILLER (CEO & Co-Founder)



CULLY CAVNESS (President & Co-Founder)

### Software / Networking



CAGRI AKSAY (VP Software Engineering)



SYLVAIN VAILLANCOURT (Director of Network

### <u>Finance</u>



JAMIE ZYNGER



MARIAM NAZEMI (Senior Financial Analyst)



MARK NOWAKIWSKY
(Financial Analyst)



SHAYLA MARTIN (Project Engineer)



Operations / Engineering

KEN PARKER (VP Facilities Engineering & Operations)



**DEBBIE MEEKS** 

(Basin Manager-Mechanical &

BROOK KIMBER (Director of Purchasing & Logistics)



PHIL ARCHER
(Project Engineer)



NICK CORREDOR (Field Operations Manager)

### Business Dev.



ANDREW LIKENS
(VP Business Development)



ANNA PIERINI (Business Development Manager)

### Senate Bill 2328

- Creates an extraction tax credit to reduce flaring with Onsite Flare Mitigation Systems
  - Capped at \$6,000 per well per month
  - Maximum of 12 months
  - Sunsets in 2023
  - Language prevents abuse and ensures that pipelines will continue to be first resort
- Helps operators overcome installation costs of flare mitigation systems
  - Piping and plumbing gas lines, valves, etc.
  - Dirt work
  - In the current environment, many operators can't justify even modest capex unless there is a clear near-term return
- Generates many economic benefits for ND, often in excess of the cost of the tax credit
- Attracts a new industry to North Dakota: high performance data centers
  - Jobs, skills and training that people are excited about
  - Supports service industries (electrical, logistics, roustabout, fabrication, dirt work, suppliers)
- Proactive move ahead of potential legislation from new administration in Washington
- In line with state's goals to reduce waste and flaring and protect the environment





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