

Fifty-seventh
Legislative Assembly
of North Dakota

ENGROSSED SENATE BILL NO. 2228

Introduced by

Senators Krebsbach, Espegard

Representatives DeKrey, Keiser

1 A BILL for an Act to amend and reenact section 47-14-05 and subsection 2 of section 51-13-02
2 of the North Dakota Century Code, relating to fees for late payment of consumer debt.

3 **BE IT ENACTED BY THE LEGISLATIVE ASSEMBLY OF NORTH DAKOTA:**

4 **SECTION 1. AMENDMENT.** Section 47-14-05 of the North Dakota Century Code is
5 amended and reenacted as follows:

6 **47-14-05. Legal rate of interest - Interest after maturity.** Interest for any legal
7 indebtedness must be at the rate of six percent per annum unless a different rate not to exceed
8 the rate specified in section 47-14-09 is contracted for in writing. All contracts must bear the
9 same rate of interest after maturity as they bear before maturity, and any contract attempting to
10 make the rate of interest higher after maturity is void as to the increase of interest, except for a
11 charge for late payment penalty charged in addition to interest ~~which may not exceed fifteen~~
12 ~~dollars or fifteen percent of the late payment, whichever is less, unless otherwise agreed to in~~
13 ~~any commercial, agricultural, or real estate note or mortgage.~~ A late fee for a commercial note
14 or mortgage, agricultural note or mortgage, or loan secured by real estate may be as agreed to
15 in writing by the parties. A late fee for consumer loans may be as agreed to in writing by the
16 parties, except that a late fee under this provision may not exceed fifty dollars or fifteen percent,
17 whichever is less, for each loan payment of two thousand dollars or less, or one hundred
18 dollars for each loan payment which is greater than two thousand dollars.

19 **SECTION 2. AMENDMENT.** Subsection 2 of section 51-13-02 of the North Dakota
20 Century Code is amended and reenacted as follows:

21 2. a. If the retail installment sale for which the retail installment contract is made is
22 not subject to the Truth in Lending Act [15 U.S.C. 1601-1667e], this
23 subsection applies. The printed portion of the contract must be in at least

- 1 eight-point type. The contract must contain type printed or written in a size
2 equal to at least ten-point bold type:
- 3 (1) Either at the top of the contract or directly above the space reserved for
4 the signature of the buyer, the words "RETAIL INSTALLMENT
5 CONTRACT".
- 6 (2) A specific statement that liability insurance coverage for bodily injury
7 and property damage caused to others is not included, if that is the
8 case.
- 9 (3) The following notice: "NOTICE TO THE BUYER: 1. Do not sign this
10 contract before you read it or if it contains any blank space. 2. You are
11 entitled to a completely filled-in copy of this contract when you sign it.
12 3. Under the law, you have the following rights, among others: (a) to
13 pay off in advance the full amount due and to obtain a partial refund of
14 the finance charge; (b) to redeem the property if repossessed for a
15 default within the time provided by law; (c) to require, under certain
16 conditions, a resale of the property if repossessed. 4. If you desire to
17 pay off in advance the full amount due, the amount of the refund you
18 are entitled to, if any, will be furnished upon request."
- 19 b. The seller shall deliver to the buyer a legible copy of the contract or any other
20 document the seller has required or requested the buyer to sign. Until the
21 seller does so, a buyer who has not received delivery of the personal property
22 has an unconditional right to cancel the contract and to receive immediate
23 refund of all payments made and redelivery of all goods traded in to the seller
24 on account of or in contemplation of the contract. Any acknowledgment by
25 the buyer of delivery of a copy of the contract must be printed or written in a
26 size equal to at least ten-point bold type and, if contained in the contract,
27 must also appear directly above the space reserved for the buyer's signature.
28 The buyer's written acknowledgment of delivery of a copy of a contract is
29 conclusive proof of such delivery and of compliance with this subdivision in
30 any action or proceeding by or against an assignee of the contract without
31 knowledge to the contrary when the assignee purchases the contract.

- 1 c. The contract must contain:
- 2 (1) The names of the seller and the buyer, the place of business of the
3 seller, the residence or place of business of the buyer as specified by
4 the buyer and a description of the personal property including its make,
5 year model, model and identification numbers or marks, if any, and
6 whether it is new or used.
- 7 (2) The cash price of the personal property which is the subject matter of
8 the retail installment sale.
- 9 (3) The amount of the buyer's downpayment, itemizing the amounts paid in
10 money and in goods and containing a brief description of the goods, if
11 any, traded in.
- 12 (4) The difference between paragraphs 2 and 3, which is the unpaid
13 balance of cash price.
- 14 (5) The amount, if any, included for insurance, specifying the coverages.
- 15 (6) The amount, if any, of official fees.
- 16 (7) The amount financed, which is the sum of paragraphs 4, 5, and 6.
- 17 (8) The amount of the finance charge, if any.
- 18 (9) The total of payments, which is the sum of paragraphs 7 and 8, payable
19 by the buyer to the seller, the number of installments required, the
20 amount of each installment expressed in dollars and the due date or
21 period thereof.
- 22 (10) The deferred payment price, which is the sum of the amounts
23 determined in paragraphs 2, 5, 6, and 8.
- 24 (11) If any installment substantially exceeds in amount any prior installment
25 other than the downpayment, the following legend printed in at least
26 ten-point bold type or typewritten: "THIS CONTRACT IS NOT
27 PAYABLE IN INSTALLMENTS OF EQUAL AMOUNTS", followed, if
28 there be but one larger installment, by: "AN INSTALLMENT OF
29 \$_____ WILL BE DUE ON _____", or, if there be more than one
30 larger installment, by: "LARGER INSTALLMENTS WILL BE DUE AS

1 FOLLOWS: _____", in such latter case inserting the amount of every
2 larger installment and its due date.

3 (12) Any balloon payments. If any payment under a contract is more than
4 twice the amount of an otherwise regularly scheduled equal payment,
5 the seller shall identify the amount of such payment by the term
6 "balloon payment".

7 The items need not be stated in the sequence or order set forth above;
8 additional items may be included to explain the calculations involved in
9 determining the amount to be paid by the buyer.

10 d. If the cost of any insurance is included in the contract and a separate charge
11 is made to the buyer for the insurance:

12 (1) The contract must state whether the insurance is to be procured by the
13 buyer or the seller.

14 (2) If the insurance is to be procured by the seller or holder, the seller or
15 holder shall within thirty days after execution of the retail installment
16 contract send or cause to be sent to the buyer a policy or policies or
17 certificate of insurance, written by an insurance company authorized to
18 do business in this state and sold by a licensed insurance agent.

19 If any such policy or certificate is canceled, the unearned insurance premium
20 refund received by the holder of the contract must be credited to the final
21 maturing installments of the retail installment contract except to the extent
22 applied toward payment for similar insurance protecting the interests of the
23 buyer and holder of the contract or either of them.

24 e. A contract may provide for the payment by the buyer of a delinquency and
25 collection charge on each installment in default for a period of more than ten
26 days in an amount equal to ~~ten~~ fifteen percent of the delinquent installment
27 payment or ~~ten~~ fifty dollars; whichever is less if the amount of the delinquent
28 installment is two thousand dollars or less, or not more than one hundred
29 dollars if the delinquent payment is more than two thousand dollars; provided,
30 that only one such delinquency and collection charge may be collected on
31 each installment in addition to interest accruing thereon.

- 1 f. No retail installment contract may be signed by any party thereto when it
2 contains blank spaces to be filled in after it has been signed except that, if
3 delivery of the personal property is not made at the time of the execution of
4 the contract, the identifying numbers or marks of the property or similar
5 information and the due date of the first installment may be inserted in the
6 contract after its execution.